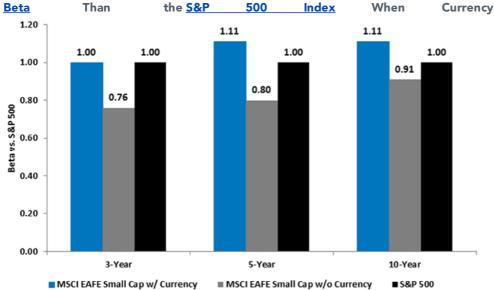
## EXPLORE THE CORE WITH INTERNATIONAL SMALL CAPS: HEDGED OR UNHEDGED

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In recent months, as the dollar has rallied dramatically against both the yen and the euro, investor interest has turned to strategies that give U.S.-based investors ways to own foreign stocks while mitigating the risk that foreign currency fluctuations will move against them. This makes sense. Currency exposure is a separate and distinct source of <u>risk</u> in an investor's portfolio. International <u>hedged portfolios</u> give investors a way to benefit from equity performance without being penalized by—or rewarded for—movements in foreign currencies. Over the last 20 years, exposure to developed world currencies has not added to overall stock returns, although it has added <u>volatility</u>, based on comparisons between the unhedged and local returns of the <u>MSCI EAFE Index</u>. By examining the historic returns of the <u>MSCI EAFE Small Cap Index</u>—both with and without exposure to currency—we can also examine what happens to the risk/return profile of





 $Sources: Bloomberg, Zephyr\ Style ADVISOR, with\ data\ for\ 10-year\ period\ ended\ April\ 2015.$ 

MSCI EAFE Small Cap w/ Currency refers to the MSCI EAFE Small Cap with returns calculated in U.S. dollars and impacted by changes in exchange rates. MSCI EAFE Small Cap w/o Currency refers to the MSCI EAFE Small Cap Index with returns calculated in local currency terms, not impacted by changes in exchange rates. MSCI EAFE Small Cap Currency refers to the currency returns of the MSCI EAFE Small Cap Index, measured against the U.S. dollar. Beta measured against the S&P 500 Index. Past performance is not indicative of future results. You cannot invest directly in an index.

measured against the S&P 500 Index—one of the most widely followed for any U.S. equity investor—we can see that the MSCI EAFE Small Cap with no currency exposure exhibited a value below 1.00, meaning that it had lower market risk than the S&P 500 Index, across all time periods displayed in figure 1. The MSCI EAFE Small Cap with currency—an index of the same underlying equities—showed a beta at or above 1.00 when compared with the S&P 500 Index over the same time periods. Figure 2: Currency Exposure Significantly Raises Volatility



	Returns			Volatility Levels			Incremental	Correlation Between
	MSCI EAFE Small Cap	MSCI EAFE Small Cap No	MSCI EAFE Small Cap	MSCI EAFE Small Cap	MSCI EAFE Small Cap No	MSCI EAFE Small Cap	Risk from Currency <sup>1</sup>	Currency &
	w/ Currency	Currency	Currency	w/ Currency	Currency	Currency		Equity <sup>2</sup>
12/31/00-4/30/15	8.9%	7.8%	1.0%	18.9%	16.2%	7.2%	2.70%	0.19
1-Year	2.4%	19.0%	-14.0%	10.8%	7.3%	6.1%	3.55%	0.31
3-Year	12.5%	20.3%	-6.5%	13.1%	10.0%	5.6%	3.14%	0.39
5-Year	9.4%	11.9%	-2.3%	17.1%	12.6%	7.1%	4.53%	0.47
10-Year	6.9%	7.9%	-0.9%	19.8%	16.5%	7.3%	3.22%	0.28

<sup>1</sup>Incremental risk from currency refers to MSCI EAFE Small Cap w/ Currency minus MSCI EAFE Small Cap No Currency.

<sup>2</sup>Correlation between currency and equity refers to the correlation of MSCI EAFE Small Cap no Currency and MSCI EAFE Small Cap Currency.

Sources: Bloomberg, Zephyr StyleADVISOR, with data from 12/31/00 to 4/30/2015.

You cannot invest directly in an index. Index performance does not represent actual fund or portfolio performance. A fund or portfolio may differ significantly from the securities included in the index. Index performance assumes reinvestment of dividends but does not reflect any management fees, transaction costs or other expenses that would be incurred by a portfolio or fund, or brokerage commissions on transactions in fund shares. Such fees, expenses and commissions could reduce returns.

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Over the last 10 years, the incremental risk from having the currency exposure added about 3.2% per year to the annualized volatility; yet the currency exposure added nothing to the total return of the portfolio (it actually amounted to nearly a 1 percentage point annualized drag on the index). This raises a natural question: why take on risk to an "asset class" if there is no expected return? The answer may be that developed world currencies are not really an asset class at all. Therefore, going forward, investors may be interested in targeting local market returns—through a currency-hedged approach. In the case of developed world small-cap stocks, the evidence suggests that investors might improve their risk profiles by doing so. Introducing the WisdomTree International Hedged SmallCap Dividend Index WisdomTree recently launched a new index that measures the performance of international small caps while mitigating foreign currency risk. The WisdomTree International Hedged SmallCap Dividend Index (WTISDIH)—a broad measure of developed world small-cap companies -hedges fluctuations in foreign currencies against the U.S. dollar. The cost to hedge, essentially the annualized difference in one-month interest rates between the U.S. and each targeted market, was 0.46% as of April 30, 2015. One way to generate higher risk-adjusted returns is to reduce risk, which, as we have shown, may be achieved by hedging currency exposure. The other way is to increase returns. This may be achieved by weighting equity markets by measures other than market capitalization. On this point, it's important to note that WisdomTree has been illustrating what happens when one weights equity markets based on dividends for nearly a decade now. In May 2006, WisdomTree launched the unhedged version of this Index when it introduced international small-cap investing to the ETF industry. The currency-hedged Index, WTISDIH, and the unhedged WisdomTree International SmallCap Dividend Index (WTISDI) share the same selection and weighting rules. Constituents are selected annually based on their market capitalizations; they are weighted once a year based on the U.S. dollar value of the cash dividends they have paid to investors over the prior year. The Indexes are rebalanced each year in June, and country and sector exposures are capped at 25% at the annual rebalance. So the performance of the underlying stocks—with currency risk—is already known. Since its inception in 2006, WTISDI has generated returns that have exceeded those of the capitalization-weighted MSCI EAFE Small Cap Index by roughly 170 basis point (bps) over the same period.<sup>3</sup> For investors interested in the strategies, the WisdomTree International Hedged SmallCap Dividend Fund (HDLS) is designed to track the performance of the WisdomTree International Hedged SmallCap Dividend Index before fees and expenses. For more information on the exposures of this <sup>1</sup>International Small Caps refers to the MSCI EAFE Small Cap Index. <sup>2</sup>Source: Bloomberg, as Fund, please click here. of 4/30/2015. <sup>3</sup>Source: Bloomberg, as of 3/31/15.

## Important Risks Related to this Article

This Fund is new and has limited operating history. Hedging can help returns when a foreign currency depreciates against the U.S. dollar but can hurt when the foreign currency appreciates against the U.S. dollar. There are risks associated with investing, including possible loss of principal. Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. Investments in emerging markets are generally less liquid and less efficient than investments in developed markets and are subject to additional risks, such as risks of adverse governmental regulation and intervention or political developments. To the extent the Fund invests a significant portion of its assets in the securities of companies of a single country or region, it is likely to be impacted by the events or



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You cannot invest directly in an index.



## **DEFINITIONS**

**Risk**: Also standard deviation, which measures the spread of actual returns around an average return during a specific period. Higher risk indicates greater potential for returns to be farther away from this average.

**Hedge**: Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

Volatility: A measure of the dispersion of actual returns around a particular average level. &nbsp.

**MSCI EAFE Index**: is a market cap-weighted index composed of companies representative of the developed market structure of developed countries in Europe, Australasia and Japan.

**MSCI EAFE Small Cap Index**: A free float-adjusted market capitalization equity index that captures small-cap representation across developed market countries around the world, excluding the U.S. and Canada.

**Beta**: A measure of the volatility of a security or a portfolio in comparison to a benchmark. In general, a beta less than 1 indicates that the investment is less volatile than the benchmark, while a beta more than 1 indicates that the investment is more volatile than the benchmark.

**S&P 500 Index**: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

**Market Capitalization**: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

Basis point: 1/100th of 1 percent.

