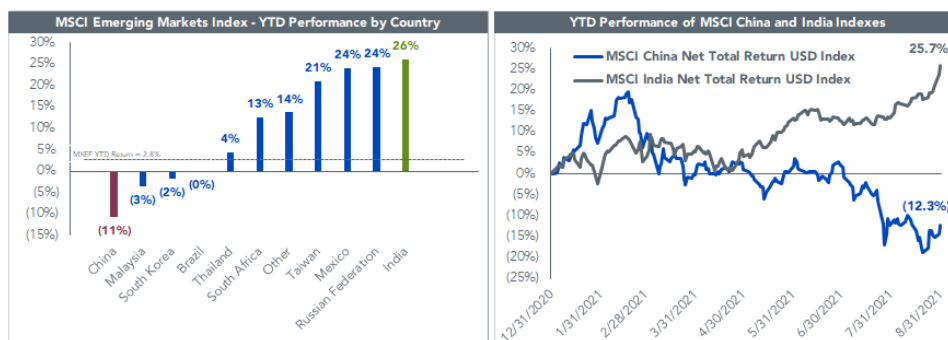


WISDOMTREE INDIA EARNINGS FUND REBALANCE: SEEKING TO CAPTURE A GROWING EQUITY MARKET

Kara Marciscano – Associate, Research, Aneeka Gupta – Director, Macroeconomic Research
10/01/2021

There is a sharp divergence in the performance of the two largest emerging markets economies, India and China.

Year-to-date, India is the top-performing equity market within the [MSCI Emerging Markets Index \(MXEF\)](#), while China is the worst-performing country exposure. So far, the [MSCI India Index \(MXIN\)](#) is on track to have its strongest year of performance since 2017.



Sources: WisdomTree, FactSet, for the period 12/31/20–8/31/21. Past performance is not indicative of future results. You cannot invest directly in an index.

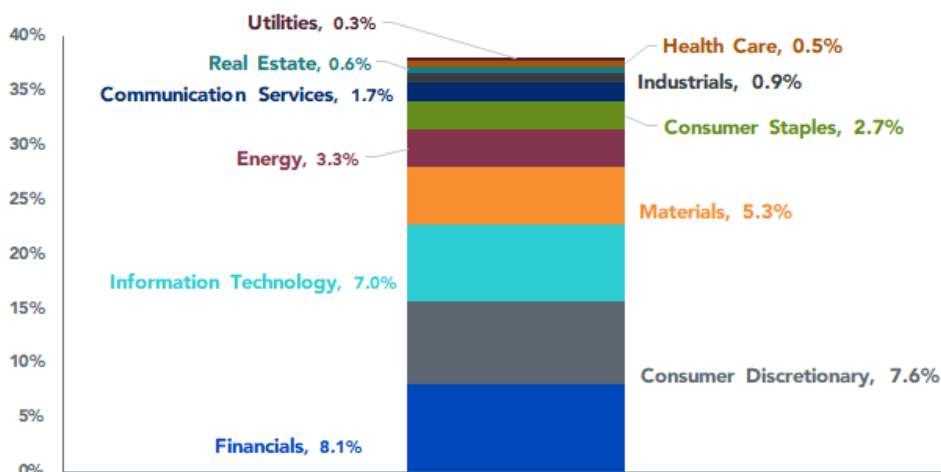
India's COVID-19 recovery has been bolstered by vaccination momentum coupled with stronger [macroeconomic](#) data. Until now, the agricultural and industrial sectors have been driving the economic recovery, but we expect faster dissemination of vaccines coupled with easing of lockdown measures to support a significant turnaround in consumption expenditure, which should continue to bolster growth in 2022.

Meanwhile, the key driver of China's year-to-date decline can be efficiently summarized by headline risks, including the crackdown on tech and education stocks and the solvency of property developer Evergrande.

On an absolute basis, the top contributors to India's performance are the Information Technology, Financials, Materials, Consumer Staples and Energy sectors. Apart from the Information Technology sector, these performance drivers help corroborate the cyclical economic recovery we observe from economic indicators.

Relative to China, India has outperformed in all but two sectors, but the majority of the country's outperformance has come from Financials, Consumer Discretionary, Information Technology and Materials.

YTD Performance Attribution—MXIN vs. MXCN



Source: WisdomTree, FactSet as for the period 12/31/2020-8/31/2021. MXIN is the MSCI India Index. MXCN is the MSCI China Index. Past performance is not indicative of future results. You cannot invest directly in an index.

India—The Leading Emerging Market

In the last year, Indian equities, as measured by stocks listed on the BSE Limited and National Stock exchanges, have gained \$1.4 trillion in [market capitalization](#). On average, companies listed on these exchanges have gained 64% and added \$293 million in market capitalization in the trailing 12 months.¹ The increased size exposure of the MSCI India Index confirms this finding—its weight in [large-cap](#) companies increased from 78% to 89% of the index while [mid-cap](#) exposure halved from 22% to 11%.²

The rising tide of Indian equities was reflected in the annual rebalance of the [WisdomTree India Earnings Fund \(EPI\)](#). We added a record 223 stocks to the Fund this year, primarily driven by a larger number of companies meeting the size and liquidity constraints necessary for inclusion.

[EPI](#) is a fundamentally focused Fund that uses a rules-based process to select and weight companies based on their profitability. To be eligible for inclusion in [EPI](#), companies need to meet the following key criteria:

- At least \$5 million in earnings
- At least \$200 million in market capitalization
- At least 250,000 shares traded in each of the preceding six months
- At least \$200,000 average daily dollar volume in each of the preceding six months

Nearly 250 more companies met the market cap threshold in the 2021 rebalance than in 2020. Robust [initial public offering \(IPO\)](#) activity also added to the growing pool of eligible companies as the number of IPOs nearly doubled year over year. Since the last screening date, 77 companies have completed IPOs, 47 of which traded above \$200 million in market cap as of the August 31 screening for [EPI](#).³

The region's ongoing economic recovery, strong equity returns and favorable environment for raising capital have created a larger eligible universe for [EPI](#). The constituent count increased from 361 companies to 553 companies, with 193 net additions (223 adds, 30 drops) and weight turnover of 24.8%.

Consistent with the cyclical rebound and top-performing sectors within the MSCI India Index, the greatest number of additions in this rebalance cycle came from the Materials, Industrials and Financials sectors (139 of 223 additions).

From a fundamental perspective, [EPI](#)'s profitability screen and earnings weighting not only adjusts weight back to relative value but also eliminates negative earners—the annual rebalance lowered the [P/E ratio](#) of the [basket](#) by 3.6 turns while maintaining or

improving quality metrics, like [ROA](#) and [ROE](#).

At 12.4 times price-to-earnings, [EPI](#)'s valuation is extremely attractive—it's currently trading at half the valuation of the broader MSCI India Index and below both the MSCI Emerging Markets Index and the MSCI China Index.

| | Company Count | P/E | Fwd. P/E | Div. Yield | ROA | ROE | Large Cap | Mid Cap | Small Cap |
|----------------------|---------------|-------|----------|------------|-------|--------|-----------|---------|-----------|
| EPI before Rebalance | 361 | 16.0x | 16.8x | 1.60% | 3.30% | 16.00% | 66% | 24% | 10% |
| EPI after Rebalance | 554 | 12.4x | 13.8x | 1.90% | 3.30% | 17.00% | 63% | 25% | 11% |
| MXIN | 101 | 27.0x | 25.2x | 1.00% | 3.30% | 14.60% | 89% | 11% | 0% |
| MXEF | 1407 | 14.5x | 12.7x | 2.00% | 2.00% | 12.60% | 77% | 22% | 1% |
| MXCN | 730 | 13.8x | 13.0x | 1.40% | 1.40% | 12.10% | 80% | 18% | 2% |
| MXUS | 623 | 26.4x | 21.9x | 1.30% | 3.70% | 17.20% | 99% | 1% | 0% |

Source: WisdomTree, FactSet as of 9/17/2021. You cannot invest directly in an Index.

Performance is historical and does not guarantee future results. Current performance may be lower or higher than quoted. Investment returns and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost.

WisdomTree shares are bought and sold at market price (not NAV) and are not individually redeemed from the Fund. Total returns are calculated using the daily 4:00 p.m. net asset value (NAV). Market price returns reflect the midpoint of the bid/ask spread as of the close of trading on the exchange where Fund shares are listed. Market price returns do not represent the returns you would receive if you traded shares at other times.

For yields and standardized performance for EPI please click [here](#).

In terms of sector exposure, the rebalance tilted [EPI](#) toward more cyclical, value-oriented sectors. The biggest changes include a 7% increase in Energy sector exposure and a 6% decrease in Information Technology exposure.

Figure 3_EPI Rebalance

EPI—A Regional Outperformer

[EPI](#) is one of WisdomTree's top-performing Funds year-to-date. The Fund has returned 28.5%, slightly above its benchmark, the MSCI India Index (+27.7%) and significantly above year-to-date contractions in the MSCI Emerging Markets (-0.7%) and China (-17.2%) indexes.⁴

India is a core emerging markets equity exposure, and we believe [EPI](#)'s methodology is well positioned to capture the increasing breadth of the market, while remaining sensitive to profitability and [valuation](#).

¹Source: WisdomTree, Bloomberg, for the period 8/31/20–8/31/21.

²Source: WisdomTree, FactSet, as of 8/31/21 and 8/31/20.

³Source: WisdomTree, Bloomberg, as of 8/31/21.

⁴Source: WisdomTree, Bloomberg, for the period 12/31/20–9/21/21. Performance at NAV.

Important Risks and Disclosures Related to this Article

This information must be preceded or accompanied by a prospectus. Click [here](#) to view or download a prospectus. We advise you to consider the Fund's objectives, risks, charges and expenses carefully before investing. The prospectus contains this and other important information about the Fund. Please read the prospectus carefully before you invest.

Aneeka Gupta is an employee of WisdomTree UK Limited, a European subsidiary of

WisdomTree Asset Management, Inc.'s, parent company, WisdomTree Investments, Inc.

There are risks associated with investing, including the possible loss of principal. Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. This Fund focuses its investments in India, thereby increasing the impact of events and developments associated with the region which can adversely affect performance. Investments in emerging, offshore or frontier markets such as India are generally less liquid and less efficient than investments in developed markets and are subject to additional risks, such as risks of adverse governmental regulation and intervention or political developments. As this Fund has a high concentration in some sectors, the Fund can be adversely affected by changes in those sectors. Due to the investment strategy of this Fund it may make higher capital gain distributions than other ETFs. Please read the Fund's prospectus for specific details regarding the Fund's risk profile.

For standardized performance and the most recent month-end performance click [here](#) NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

Related Funds

+ [WisdomTree India Earnings Fund](#)

For more investing insights, check out our [Economic & Market Outlook](#)

view the online version of this article [here](#).

IMPORTANT INFORMATION

U.S. investors only: Click [here](#) to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an “as is” basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the “MSCI Parties”) expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only. You cannot invest directly in an index.

DEFINITIONS

MSCI India Index: A market capitalization-weighted index designed to measure the performance of the Indian equity market.

Macro: Focused on issues impacting the overall economic landscape as opposed to those only impacting individual companies.

Market Capitalization: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term “large market capitalization”. Market capitalization is calculated by multiplying the number of a company’s shares outstanding by its stock price per share.

Mid-Cap: Characterized by exposure to the next 20% of market capitalization (after the top 70% have been removed) within the Value, Blend or Growth style zones with the majority of the fund’s weight.

Initial public offering (IPO): The first sale of stock by a private company to the public.

Price-to-earnings (P/E) ratio: Share price divided by earnings per share. Lower numbers indicate an ability to access greater amounts of earnings per dollar invested.

Underlying basket: Securities held by a fund to replicate an investment strategy or index.

Return on assets (ROA): Firm profits (after accounting for all expenses) divided by the firm’s total assets. Higher numbers indicate greater profits relative to the level of assets utilized to generate them.

Return on Equity (ROE): Measures a corporation’s profitability by revealing how much profit a company generates with the money shareholders have invested.

Valuation: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.