AN UPDATE ON DGRW, DLN, IHDG AND XSOE

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As 2020 comes to a close, we thought it would be helpful to provide investors with a quick update on some of our major strategies.

DGRW - WisdomTree U.S. Quality Dividend Growth Fund - U.S. Large Blend

Performance: Roughly in line with the <u>S&P 500</u> since 2013 inception, despite zero exposure to FB, AMZN, NFLX or $GOOG^1$ the whole time.

Notable positives: DGRW is a major Fund in <u>Large Cap Core</u>, with AUM of \$4.5 billion. Particularly high exposure to <u>quality</u> stocks, the result of a <u>return on equity</u> (<u>ROE</u>) of 20%, about double the S&P 500's ROE (11%).

Valuation: Forward price-to-earnings (P/E) = 19.5; <u>Dividend yield</u> = 2.3%. S&P 500 = 24.9; Dividend yield = 1.7%. Focus = quality + value.

Why long term: The original WisdomTree dividend concepts + quality safeguards. Academic research indicates the quality factor can generate both outperformance and <u>risk</u> mitigation relative to the broad market.

Why now: Quality can protect help mitigate losses in down markets. Example: Its NAV outperformed the S&P 500 by 217 <u>basis points (bps)</u> in the COVID-19 crash.

<u>DLN - WisdomTree U.S. LargeCap Dividend Fund</u> - U.S. Large Value

Performance: Outperforming value peers and the <u>S&P 500 Value Index</u> in 2020, consistent with prior years. The concept has benefited from the low-rate environment.

Notable positives: A history of buffering downside, beating the S&P 500 five of the last six times the market went down 6% or more. It also beat the S&P 500 Value in 16 of the last 17 such drawdowns since its inception in 2006.

Valuation: P/E (fwd) = 18.8, Dividend yield = 3.2%. S&P 500 Value (P/E)= 19.6, Dividend = 2.9% (vs. 1.7% for S&P 500).

Why long term: Stocks with zero dividend yield beat the market by more than 6% a year in the 10 years to October 2020. Is that sustainable? Professor Jeremy Siegel's research finds dividend payers beat non-payers by 2% per year from 1957 to 2019.

Why now: DLN could stand to benefit if the economy recovers. If not, it has historically had better experiences in bear markets than the S&P 500 Value Index. In the COVID-19 crash, its NAV outperformed that Index by 142 bps.

<u>IHDG - WisdomTree International Hedged Quality Dividend Growth Fund</u> - Developed Mkt Growth

Performance: Nearly flat this year in a sea of red ink (-1.9% vs. -10.3% for MSCI EAFE).

Notable positives: Light exposure to banks and energy has helped in a shaky economic environment. Risk is cut by hedging foreign currency exposure.

Valuation: P/E (fwd) = 22.7; Dividend yield = 2.5%. MSCI EAFE = 20.7; Dividend = 2.7%. IHDG is particularly high quality (ROE = 16% vs. 5% for MSCI EAFE). This helps temper concerns that overseas equities are inherently risky.

Why long term: The asset class is depressed. Example: MSCI EAFE touched 1999 levels this year.

Why now: Many overseas companies cut dividends heavier than U.S. firms; reinstatement may be a positive catalyst.

XSOE - WisdomTree Emerging Markets ex-State-Owned Enterprises Fund - Diversified EM -

Performance: Handily outpacing MSCI Emerging Markets (+12.6% vs. +2.5%) in 2020.



Notable positives: Political push to divest from state-owned enterprises (SOEs) may be of aid relative to other emerging markets mandates. Naturally embraces "future of emerging markets" companies like Alibaba and Tencent, which are 9.0% and 7.0% of the Fund, respectively, as of 11/6/2020.

Valuation: P/E (fwd) = 22.4; Dividend yield = 1.6%. MSCI EM P/E = 17.8; Dividend yield = 2.2%. Focus: advantageous growth prospects.

Why long term: P/E spread appears wide, but we cut out low P/E Chinese banks and Russian oil. Non-SOEs = younger firms, not stodgier legacy companies.

Why now: XSOE could defend portfolios from Western political pressure on companies with close government ties

To see the Morningstar ratings of each of the Funds mentioned in this piece, please go here.

Standardized performance is found here: <u>DGRW</u>, <u>DLN</u>, <u>IHDG</u>, <u>XSOE</u>.

Unless otherwise stated, all data as of 11/6/20, from WisdomTree Digital Portfolio Developer.

Important Risks Related to this Article

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References to specific securities and their issuers are for illustrative purposes only and are not intended to be, and should not be interpreted as, recommendations to purchase or sell such securities.

Professor Jeremy Siegel is a Professor of Finance at The Wharton School and WisdomTree's Senior Investment Strategy Advisor.

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For more investing insights, check out our **Economic & Market Outlook**

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¹ As of November 11, 2020, none of the Funds mentioned in this blog post hold FB, AMZN, NFLX or GOOG.

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DEFINITIONS

Large-Capitalization (Large-Cap): A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

Return on Equity (ROE): Measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

Forward P/E ratio: Share price divided by compilation of analyst estimates for earnings-per-share over the coming 12-month period. These are estimates that may be subject to revision or prove to be incorrect over time.

Dividend yield: A financial ratio that shows how much a company pays out in dividends each year relative to its share price.

Risk: Also standard deviation, which measures the spread of actual returns around an average return during a specific period. Higher risk indicates greater potential for returns to be farther away from this average.

Basis point: 1/100th of 1 percent.

S&P 500 Value Index: A market capitalization-weighted benchmark designed to measure the value segment of the S&P 500 Index.

MSCI EAFE Index: is a market cap-weighted index composed of companies representative of the developed market structure of developed countries in Europe, Australasia and Japan.

