
ON GLOBAL TRADE AND CAPITAL IMBALANCES WITH BRAD SETSER

Jeremy Schwartz — Global Chief Investment Officer

03/02/2017

Last week on our podcast, I spoke with Brad Setser, Senior Fellow and Acting Director of the Maurice R. Greenberg Center for Geoeconomic Studies at the Council on Foreign Relations.

A starting point for our conversation centered on the causes of the low-interest-rate environment we have today. A number of people seem to believe the central banks are artificially keeping interest rates low.

Professor Jeremy Siegel weighed in with a review of something he calls the “greatest myth on Wall Street.” Siegel discussed the fundamental economic forces he believes pushed rates toward zero: low [inflation](#); low economic growth; high [risk aversion](#); great demand for bonds, including from global demographics; and high global savings.

Setser’s View of International Economic Policy

Setser reviewed his background, which included time at the U.S. Treasury, where he studied emerging market financial crises, and that led to his co-authoring a book with Nouriel Roubini. Setser became very interested in China’s contribution to global capital flows and how capital flows from emerging markets were financing the United States. Setser saw flows from emerging markets as a major contributor to the U.S. and European financial crisis.

On the economic policy front, we started off with another [discussion on the border adjustment tax \(BAT\)](#), continuing the conversation we had with Alan Auerbach the week before. Setser believes implementing this BAT is much more complex than Auerbach does. Setser likes the element of the BAT that would remove the incentive of technology and pharmaceutical companies from locating abroad more, but he is worried about removing a source of revenue from future exports. Setser believes the BAT will have a regressive impact by making imports costlier, as he is skeptical the exchange rate would adjust fully to offset the import tax hike, as Auerbach claimed. He also believes it could introduce new distortions where firms overstate their export revenue (which would be untaxed) and thus not generate as much revenue as implied.

Why Are Interest Rates So Low? A Global Glut of Savings from Europe, Asia

We then turned our conversation to how Asian and European surplus savings are one of the key factors depressing global interest rates, as these regions export their excess savings to the world.

Setser pointed to a lack of investment coming from Europe as a critical factor in Europe’s excess savings. He thinks there is a strong case for more public investment that needs to come from Europe—particularly Germany. Unfortunately, we do not see signs of that movement today, even though Setser pointed to evidence that Germany is underinvesting in public infrastructure.

In Asia, excess savings comes from extraordinarily high levels of savings relative to its economic footprint. There are high levels of investment there as well, but the extreme level of savings is the bigger issue. For example, China saved 48% of

its gross domestic product (GDP) in 2015. So even though China invested 40% of its GDP, it still was exporting its savings to the world.

Setser believes this poses a risk. China's level of investment—at 40% of GDP—has many observers worried there will be bad loans to its banking system.

Setser's prescription for China is to cut back its savings without negative spillovers: It should dramatically increase spending on social insurance programs.

We also talked with Setser about steps China is taking to stem outflows and various implications for the Chinese currency.

Setser raises a number of interesting points about global capital flows and the risks that come from these flows. We appreciated the opportunity to speak with him on these issues.

[Listen to the entire "Behind the Markets" podcast series here.](#)

Important Risks Related to this Article

Investments focused in Europe increase the impact of events and developments associated with the region, which can adversely affect performance.

Investments in emerging, offshore or frontier markets are generally less liquid and less efficient than investments in developed markets and are subject to additional risks, such as risks of adverse governmental regulation and intervention or political developments.

For standardized performance and the most recent month-end performance click [here](#) NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our [Economic & Market Outlook](#)

View the online version of this article [here](#).

IMPORTANT INFORMATION

U.S. investors only: Click [here](#) to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.

DEFINITIONS

Inflation : Characterized by rising price levels.

Risk Aversion : The preference of an investor to accept a lower yield for lower risk versus a higher yield with greater uncertainty.