
CREDIT VS. RATES: WHAT HAS BEEN DRIVING PERFORMANCE?

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For better or worse, the [Bloomberg Barclays U.S. Aggregate Index \(Agg\)](#) remains THE benchmark for core U.S. fixed income. After several years of tepid performance from [active managers](#), a defining trend in asset management over the last several quarters has been the titanic shift in preference toward [passively managed](#) strategies. While this has long been a trend in the equity world, we're beginning to see similar trends in the fixed income market. In fact, more than \$16.8 billion flowed in to U.S.-listed exchange-traded funds (ETFs) that seek to track the performance of the U.S. aggregate bond market in 2016.¹

However, as we've argued [many, many, many](#) times before, relying on the [issuance patterns](#) of the bond market to determine portfolio allocations lacks investment intuition and costs investors income. In response to these challenges, WisdomTree sought to partner with Barclays to co-develop an enhanced yield version of the Agg. Below, we highlight the key drivers of relative performance over the last 18 months.

Methodology Review

Quite simply, the [Bloomberg Barclays U.S. Aggregate Enhanced Yield Index](#) starts with the same investable universe as the Agg, but then seeks to maximize yield across sector, [maturity](#) and [credit](#) quality. In order to maintain the historical risk profile of the Agg, we also apply a series of constraints on sector, [duration](#) and tracking error. In short, the approach seeks to add value by focusing on credit and duration in much the same way an active manager might over a market cycle.

What's Driving Returns?

Since we launched² the [WisdomTree Barclays Yield Enhanced U.S. Aggregate Bond Fund \(AGGY\)](#), an ETF based on the enhanced yield Index, the strategy has tended to be one year longer in duration, 20% over-weight in credit and 20% under-weight [U.S. Treasuries](#).³ This has resulted in an average yield advantage of approximately 66 [basis points \(bps\)](#) and cumulative excess returns of 1.16% over the Agg.⁴ However, a common concern we've heard is that since we're modestly longer duration, won't we underperform during periods of [rising rates](#)? While that's certainly possible, the credit component has been a much more significant driver of returns than interest rates. In fact, the enhanced yield strategy has tended to be less [correlated](#) to [10-Year Treasury](#) returns than the Agg: 0.83 versus 0.94.⁵

Performance Summary

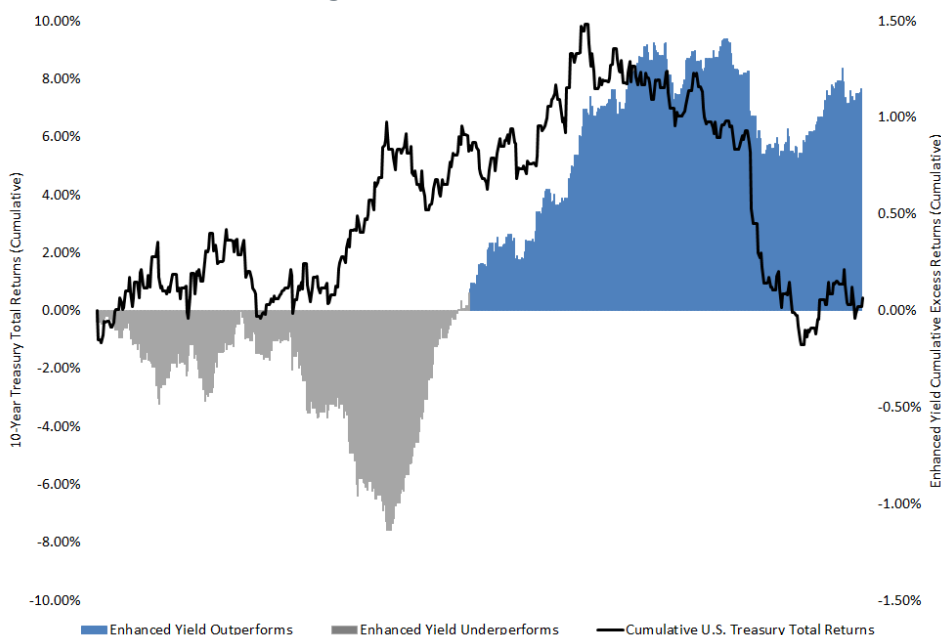
Total Returns, 7/9/15–1/31/17	Cumulative	Annualized
U.S. 10-Year Treasury	0.43%	0.27%
Agg Enhanced Yield Index	4.49%	2.84%
Agg Index	3.33%	2.11%
Excess Returns	1.16%	0.73%

Source: Bloomberg, as of 1/31/17. Past performance is not indicative of future results. You cannot invest directly in an index.

Index performance does not represent actual fund or portfolio performance. A fund or portfolio may differ significantly from the securities included in the index. Index performance assumes reinvestment of dividends but does not reflect any management fees, transaction costs or other expenses that would be incurred by a portfolio or fund, or brokerage commissions on transactions in fund shares. Such fees, expenses and commissions could reduce returns.

In the chart below, we plot the relative performance of the enhanced yield Index versus the Agg along with total returns of the 10-year U.S. Treasury (black line). Since early July, the 10-year yield is slightly higher, offsetting a bulk of the income and resulting in near zero total returns over the period. Interestingly, our strategy has been able to largely maintain its performance advantage during periods of falling and rising interest rates. In fact, our most significant period of underperformance coincided with a rapid decline in rates and an overall risk-off sentiment. Given that our strategy is over-weight [spread](#) product, periods of heightened risk aversion will tend to lead to underperformance. However, a portion of this potential outperformance could be offset by our longer-duration exposure. Additionally, since we have a higher starting yield, our portfolio has the potential to earn our way out of periods of underperformance. This is primarily why we saw outperformance continue even though U.S. interest rates bottomed in July 2016. While relative performance dipped in December 2016, we have been encouraged by its relative persistence and stability.

Enhanced Yield Index: Plotting Excess Returns (7/9/15- 1/31/17)



Source: Bloomberg, as of 1/31/17. Past performance is not indicative of future results. You cannot invest directly in an index.

In sum, we believe that our approach to the Agg helps correct some of the well-known problems with [market cap-weighted](#) fixed income. However, given the constraints of our investment process, we're able to provide an alternative that gives a similar risk/return trade-off. For investors seeking to maintain core exposure but boost income, the enhanced yield approach to the Agg could help meet many of these demands.

¹Source: Bloomberg, as of 12/30/16.

²Incepted 7/9/15.

³Source: Bloomberg, as of 1/31/17.

⁴Source: Bloomberg, as of 1/31/17.

⁵Sources: WisdomTree, Zephyr StyleADVISOR, as of 1/31/17.

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You cannot invest directly in an index.

DEFINITIONS

Bloomberg U.S. Aggregate Bond Index : Represents the investment-grade, U.S. dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities, as well as mortgage and asset backed securities.

Active manager : Portfolio managers who run funds that attempt to outperform the market by selecting those securities they believe to be the best.

Passive : Indexes that take a rules-based approach with regular rebalancing schedules that are not changed due to market conditions.

Bloomberg Barclays U.S. Aggregate Enhanced Yield Index : a constrained, rules-based approach that reweights the sector, maturity, and credit quality of the Barclays U.S. Aggregate Index across various sub-components in order to enhance yield.

Maturity : The amount of time until a loan is repaid.

Credit : A contractual agreement in which a borrower receives something of value now and agrees to repay the lender at some date in the future.

Duration : A measure of a bond's sensitivity to changes in interest rates. The weighted average accounts for the various durations of the bonds purchased as well as the proportion of the total government bond portfolio that they make up.

Treasury : Debt obligation issued by the U.S. government with payments of principal and interest backed by the full faith and credit of the U.S. government.

Basis point : 1/100th of 1 percent.

Rate Hike : refers to an increase in the policy rate set by a central bank. In the U.S., this generally refers to the Federal Funds Target Rate.

Correlation : Statistical measure of how two sets of returns move in relation to each other. Correlation coefficients range from -1 to 1. A correlation of 1 means the two subjects of analysis move in lockstep with each other. A correlation of -1 means the two subjects of analysis have moved in exactly the opposite direction.

10- Year Treasury : a debt obligation of the U.S. government with an original maturity of ten years.

Spread : Typically refers to a difference between a measure of yield for one asset class and a measure of yield for either a different subset of that asset class or a different asset class entirely.

Market capitalization-weighting : Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.