# THE "PALM PILOT" SPECULATIVE GOOF STRIKES AGAIN

Jeff Weniger — Head of Equity Strategy 02/11/2021

If you are feeling a speculative vibe in the stock market, let this blog be your warm welcome to the logic and prudence of the <u>WisdomTree U.S. LargeCap Dividend Fund (DLN)</u>.

You would think investors would have gotten wise after the dot-com crash. Do you remember the Palm Pilot?

Listen to me: Around the turn of the century, that dinosaur of a gadget with the hideous green interface was the hottest thing in town. Until the year, I had long forgotten about this Blackberry precursor.

3Com, the company that manufactured it, took the Palm unit public with impeccable timing—about a week before the NASDAQ bubble peaked in 2000. Judging by the Palm Pilot that is not in your pocket today, you can imagine how the stock subsequently performed.

But the best part of the Palm <u>IPO</u> story is that its stock price actually traded higher than 3Com's for weeks on end, even though each share of 3Com was entitled to 1.5 shares of Palm.

Something tweaks in your brain when you vividly remember something like that, and you come across this tweet by Elon Musk last month. Innocent enough:



Tesla's founder—and the current richest person in the world—was referencing an app that allows you to send secure text messages, which is a big deal now that many people have come to realize the power of the Silicon Valley giants.

In the wake of Twitter's ban of Trump and many major conservatives, millions flocked to the competitors of the established Silicon Valley brands, be it social media, search or private messaging.

Musk's tweet came across as a war cry for the Next Big Thing. That was all it took to send the stock of obscure microcap Signal Advance from an intraday low of \$0.58 on January 6 to an intraday high of \$70.85 on January 11.

But Signal Advance makes medical devices, not text messaging apps. Not only did speculators buy "the wrong stock," but the Signal that Musk was talking about cannot even have a stock; it's a nonprofit, funded by donations.

If you think that's weird, there's more.

Some investors figured out their blunder and started taking profits. Over two days, Signal Advance cratered from nearly \$71 to below \$6. On its way back to 58 cents, right? Wrong. Buyers came back.

Buy the dip, I suppose. At one point, it rallied back to \$16, though it has subsequently cratered.

Like with the Palm IPO, rubes always arrive when speculative frenzies are in the 11th hour. This would be less concerning if the companies that will go down as this bull market's leaders were still making new highs, but some of them are struggling.

The <u>S&P 500</u> looks healthy on the surface, but four of the five FAANGs are making little headway...

Figure 2: Current Stock Prices vs. 2020 Highs, FAANGs



FAANG	Date of Closing High	Close	<b>Current Price</b>	Return
Facebook	8/26/2020	\$303.91	\$270.06	-11.1%
Apple	12/28/2020	\$136.69	\$136.91	0.2%
Amazon	9/2/2020	\$3,531.45	\$3,322.00	-5.9%
Netflix	9/1/2020	\$556.55	\$562.00	1.0%
Google	12/4/2020	\$1,827.99	\$2,081.00	13.8%

Source: KoyFin, as of 2/8/21.

For current fund holdings click their respective tickers: <u>OSY</u>, <u>DLN</u>.

In 2020, the companies with the highest <u>shareholder yield</u>, which is the sum of the <u>dividend yield</u> and <u>buyback yield</u>, underperformed companies with zero or negative shareholder yield by more than 51 percentage points. Off the charts.

Figure 3: S&P 500: Return of Top Shareholder Yield Quintile Minus Return of Stocks with Zero or Negative Shareholder Yield



Source: WisdomTree, 12/31/07-12/31/20.

Now the FAANGs are laying an egg, at least in recent days and weeks, but the novices are not wise to the exhaustion in the market's prior leaders. Maybe they think the <u>bull market</u> will go on forever, so we see goofy developments like what happened with Signal Advance.

Up in <u>large-cap</u> territory, just 6% of the <u>S&P 500 Growth Index</u> fits into the broad market's top shareholder yield quintile. That Index has 13% of its value in the zero-and-negative shareholder yield group, the portion of the market that skyrocketed in 2020.

Our best-known <u>large-cap value</u> mandate, the <u>WisdomTree U.S. LargeCap Dividend Fund (DLN)</u>, has 20% of its holdings in the highest shareholder yield <u>quintile</u>, with another 32% in the second quintile. Less than 5% of the Fund is in the zero-and-negative yielding group that surged in 2020.

Meantime, true WisdomTree acolytes could take it a step further, perhaps pairing the very broad DLN with the more concentrated <u>WisdomTree U.S. Quality Shareholder Yield Fund (QSY)</u>. As its name implies, that one screens for the types of stocks that could do well if the green bar chart turns around.

If Signal is this era's Palm, consider where you are on the growth-value spectrum—and act accordingly.

# Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. Funds focusing their investments on certain sectors increase their vulnerability to any single economic or regulatory development. This may result in greater share price volatility. While QSY is actively managed, the Fund's investment process is expected to be heavily dependent on quantitative models, and the models may not perform as intended. Please read each Fund's prospectus for specific details regarding the Fund's risk profile.

References to specific securities and their issuers are for illustrative purposes only and are not intended to be, and should not be interpreted as, recommendations to purchase or sell such securities.



# WisdomTree BLOG ARTICLE

For standardized performance and the most recent month-end performance click <a href="here">here</a> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our **Economic & Market Outlook** 

View the online version of this article <u>here</u>.



# **IMPORTANT INFORMATION**

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages ( www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.



# **DEFINITIONS**

**Tech Bubble**: Market collapse between 1999-2001 that was led by technology stock.

**Initial public offering (IPO)**: The first sale of stock by a private company to the public.

**S&P 500 Index**: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Shareholder Yield: A data point that references the combination of dividend yield and buyback yield.

**Dividend yield**: A financial ratio that shows how much a company pays out in dividends each year relative to its share price.

**Buyback yield**: amount of a company's buybacks divided by its market capitalizatio.

**Quintile**: One of the class of values of a variate which divides the members of and batch or sample into equal-sized subgroups of adjacent values or a probability distribution into distributions of equal probability.

**Bullish**: a position that benefits when asset prices rise.

**Large-Capitalization (Large-Cap)**: A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

Large-cap Value: Refers to companies with a market capitalization value of more than \$10 billion, characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over time

**Growth**: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

