

# WATCH OUT, ACWI: GLOBAL SMALL CAPS CONTINUE TO CRUSH GLOBAL LARGE CAPS

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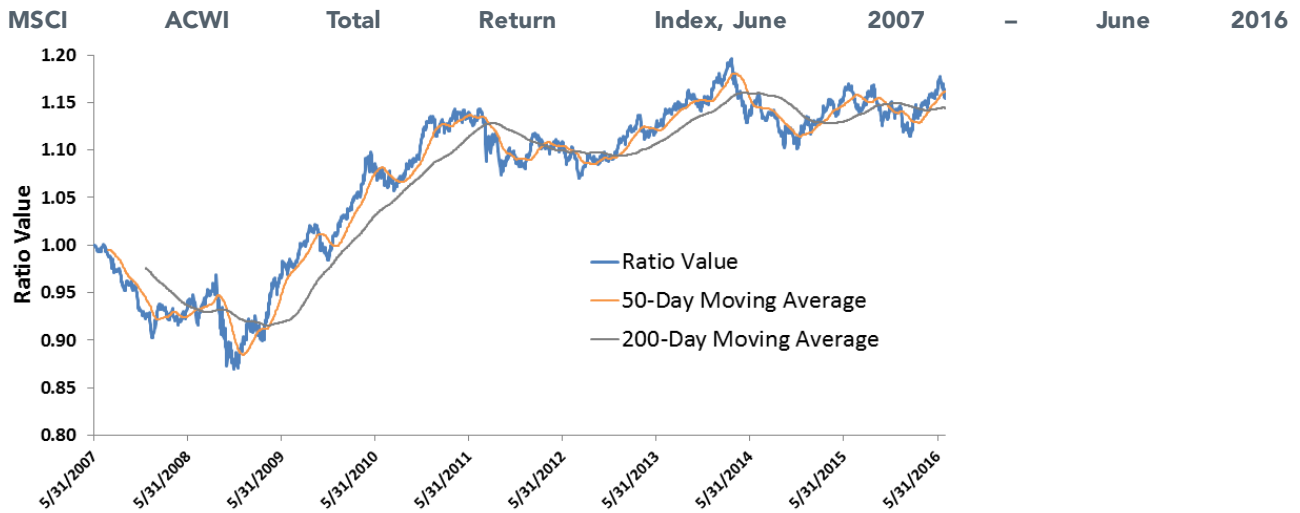
Sometimes it's easy to forget the pivotal role small caps play in a well-balanced portfolio. Take the [MSCI ACWI Index](#), for example. Billions of dollars are currently tied to that index, just within the exchange-traded fund (ETF) industry. But ACWI is predominantly a [large-](#) and [mega-cap](#) index, weighted toward multinational companies whose fate ebbs and flows with the vagaries of the global economy. As a result, investors looking to maximize the benefits of global diversification may need a nutritional supplement to ACWI to complete their asset allocation. That's where global [small caps](#) come in. Once again, in 2016, global small-cap stocks are outperforming global large caps. As illustrated by the table below, through the first half of the year, that differential was about 100 [basis points \(bps\)](#) on a [cap-weighted](#) basis. However, on a [dividend-weighted](#) basis, using the [unhedged WisdomTree Global SmallCap Dividend Index](#) as a proxy, that differential was approximately 750 bps through June 30, and nearly 8 percentage points since WisdomTree launched

Index	Index Inception	Total Return as of 6/30/2016				
		YTD Total Return	Since WT Index Inception	3-Years	5-Years	Since ACWI Small Cap Inception
WisdomTree Global SmallCap Dividend Index	7/29/2015	8.75%	4.44%	N/A	N/A	N/A
WisdomTree Global Hedged SmallCap Dividend Index	7/29/2015	6.18%	3.08%	N/A	N/A	N/A
MSCI ACWI Small Cap Index	6/1/2007	2.22%	-2.27%	6.77%	5.83%	3.74%
MSCI ACWI Index	5/31/1990	1.23%	-3.52%	6.01%	5.37%	2.10%

Source: Bloomberg, as of 6/30/16. Past performance is not indicative of future results. You cannot invest directly in an index. Index performance does not represent actual fund or portfolio performance. A fund or portfolio may differ significantly from the securities included in the index. Index performance assumes reinvestment of dividends but does not reflect any management fees, transaction costs or other expenses that would be incurred by a portfolio or fund, or brokerage commissions on transactions in fund shares. Such fees, expenses and commissions could reduce returns.

the Index in July, 2015.

The WisdomTree Global SmallCap Dividend Index measures the performance of dividend-paying companies with smaller market capitalization around the world, [rebalanced](#) and weighted once a year based on the U.S. dollar value of the regular cash [dividends](#) companies pay to shareholders. While only the [hedged](#) version neutralizes the effects of foreign currencies, both WisdomTree Indexes seek to maintain regional allocations similar to global benchmarks such as the MSCI ACWI Index. But unlike the MSCI ACWI Index, 96% of which is composed of large-cap stocks, 75% of the weight in the WisdomTree Global SmallCap Dividend Index is tilted toward small caps, with roughly 25% of the weight presently allocated to global mid-caps. What's driven the outperformance? We believe the answer has two parts: company size and company weight. Small-cap stocks tap into the "size premium," a well-studied factor that explains the tendency of small-cap companies to outperform large-cap companies over time. As illustrated in the table, on an annualized basis, the [MSCI ACWI Small Cap Index](#) has outperformed the MSCI ACWI Index by 46 bps over the past five years and has beaten the broader benchmark by 164 bps since its inception in 2007. If we divide the [MSCI ACWI Small Cap Total Return Index](#) by the MSCI ACWI Total Return Index, we can see that the relative outperformance (denoted by a ratio value higher than 1.0) has persisted for much of the MSCI ACWI Small Cap Index's history. Note, too, how the 50-day [moving average](#) on that ratio crossed above the 200-day moving average in April, signaling renewed relative strength for global small caps relative to ACWI. So, selecting global small-cap stocks and owning the asset class cap-weighted has added value over time. But selecting small caps that pay dividends—and then weighting them by the dividends they pay—may add additional alpha over time, above and beyond what can be achieved by accessing small caps based on traditional [beta](#) indexes. The brief track record of the WisdomTree Global SmallCap Dividend Index supports that thesis. Another advantage of weighting by dividends typically is that WisdomTree is able to raise the [dividend yield](#) on the market. In the case of global small caps, the WisdomTree Global SmallCap Dividend Index exhibited a dividend yield of 3.5%, versus 2.6% for the MSCI ACWI Index as of 7/12/2016. **MSCI ACWI Small Cap Total Return Index Divided by**



Source: Bloomberg, as of 6/30/2016.

**Conclusion** Global small-cap

exposure fills a void that continues to exist in many globally diversified portfolios. By providing more direct exposure to economic activity in local economies, such exposure may also offer diversification benefits compared to owning just U.S. stocks. For investors looking to complement their current ACWI exposures, WisdomTree has developed global small-cap strategies on both an unhedged and a currency-hedged basis.

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You cannot invest directly in an index.

## DEFINITIONS

**MSCI ACWI Index** : A free-float adjusted market capitalization-weighted index that is designed to measure the equity market performance of developed and emerging markets.

**Large-Capitalization (Large-Cap)** : A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

**Mega Cap** : Market Capitalization over \$100 Billion.

**Small caps** : new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

**Basis point** : 1/100th of 1 percent.

**Market capitalization-weighting** : Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

**Dividend weighted** : Constituent securities represented within the Index in proportion to their contribution to the dividend stream of the Index.

**Unhedged** : Strategy that includes the performance of both the underlying asset as well as the currency in which it is denominated. The performance of the currency can either help or hurt the total return experienced.

**Rebalance** : An index is created by applying a certain set of selection and weighting rules at a certain frequency. WisdomTree rebalances, or re-applies its rules based selection and weighting process on an annual basis.

**Dividend** : A portion of corporate profits paid out to shareholders.

**Hedge** : Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

**MSCI ACWI Small Cap Index** : A free-float adjusted market capitalization-weighted index that is designed to measure the equity market performance of developed and emerging markets, specifically focusing on the small-cap segment of these equity markets.

**Moving Average** : is a calculation to analyze data points by creating a series of averages of different subsets of the full data set.

**Beta** : A measure of the volatility of a security or a portfolio in comparison to a benchmark. In general, a beta less than 1 indicates that the investment is less volatile than the benchmark, while a beta more than 1 indicates that the investment is more volatile than the benchmark.

**Dividend yield** : A financial ratio that shows how much a company pays out in dividends each year relative to its share price.