UK EQUITIES AND THE BRITISH POUND BECOMING INVERSELY RELATED

Jeremy Schwartz — Global Chief Investment Officer 07/24/2013

WisdomTree has focused on currency-hedging investment strategies this year. One might say the ideal situation for a currency-hedged strategy is when there is a relationship like we see in Japan today: when currency and equities move in opposite directions (referred to as a "negative correlation") and investors expect the currency to weaken further. It is thus noteworthy that we've seen a significant decline in <u>correlation</u> between UK equities¹ and the British pound (GBP) since September of 2012. The correlation has even broken into negative territory recently. This was not the first time UK equities and the GBP were inversely correlated—this negative correlation was characteristic of the markets for much of the 1990s and early 2000s. One explanation for the negative correlation of the GBP and UK equities in the '90s can be attributed to the global revenue base of many UK companies. The United States was viewed as an engine of growth during this period, and when the U.S. dollar strengthened versus the GBP, it coincided with a strong UK equity market. There was also a general environment of worldwide economic expansion.² This period was characterized by narrowing interest rate s differentials between the UK and U.S.³ The decline in UK interest rates throughout the '90s was supportive for equities, while the currency weakened due to the reduction in interest rate spreads and debilitating macroeconomic factors pertaining to the UK but not the global economy where companies operated. This contributed to the persistent negative correlation during this period. In contrast, we saw spikes in correlation between the GBP and UK equities in 2000 (dotcom crisis), 2008 (global financial crisis) and more recently in 2010-12 (euro debt crisis). In these particular periods, correlation jumped into positive territory and hit a high of 0.6 at the height of the euro crisis in September of 2012. Correlation tends to spike in periods of severe economic uncertainty as investors sell out of non-U.S. dollardenominated assets, such as currencies and equities, and funds are reallocated into the long-standing perceived safe haven-heaven, the United States. Chart 1: 52-Week Rolling Correlation between the FTSE 100 Index and British

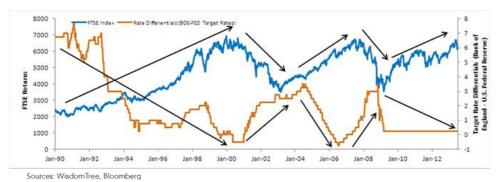


The 52-week correlations

01/04/1991-06/28/20134

have shown that the broad market⁵ and the currency tend to be negatively correlated for most of the '90s and into 2007. **Interest Rate Differentials and UK Equities** The interest rate differentials between the United States and the United Kingdom play a large role in explaining the inverse correlation between the UK's equities and its currency. While interest rate differentials between the UK and the U.S. are negatively correlated with the <u>FTSE 100 Index</u> (chart 2), the interest rate differentials are positively correlated to the GBP exchange rate versus the U.S. dollar. These two relationships contribute to the overall negative correlation between UK equities and the GBP. **Chart 2: The FTSE 100 Index and Rate Differentials Imply an Inverse Relationship** 01/05/1990–06/28/2013





• Since 2009, interest rate

differentials between the UK and the U.S. have been relatively flat. However, equities have been flirting with record highs as the FTSE has attracted many global leaders that have a multinational revenue base. 6 While the currency has weakened to reflect general concerns regarding poor UK growth and twin deficits, equities, on the other hand, have appreciated in line with stronger global growth post the global financial crisis. This explains the significant drop in correlation since 2012. • As severe economic tail risks becomes less of a focus—the spike in correlation that is typical of extreme uncertainty becomes less likely. Barring another crisis situation, we could see correlations become even more negative. • The differentials in interest rate policies of the UK and the U.S. have an impact on both the currency markets and the equity markets. It is thus interesting to contrast the initial stages of U.S. discussions to slow down the Fed's extraordinary monetary accommodation with the first meeting of the new head of the UK's central bank, Mark Carney, where he brought a new measure of communication to the Bank of England by stating that its interest rates were going to stay low for an extended period. If interest rates in the U.S. increase due to better economic growth while UK rates stay low, this could be negative for the British currency but positive for UK equities. Conclusion In light of the lackluster growth prospects for the UK and the potential for aggressive policy easing by the newly elected Bank of England governor, Mark Carney, we believe that equities can continue to climb while the British pound weakens to address competitiveness issues. In other words, the negative correlation between UK equities and the British pound can persist and even increase. During such an environment for currency and equities, just as we have seen with Japan, currency-hedged equity strategies become of greater importance. ¹UK equities: Universe is the FTSE 100 Index. ²Source: The World Bank, Economic Growth in the 1990s: Learning from a Decade of Reform. March 2005. ³Interest rate differentials: Measured by the difference between the Bank of England and the U.S. Federal Reserve target rates. ⁴WisdomTree, Bloomberg. We use 52week rolling correlations on returns, as this provides a longer-term perspective on how equity and currency returns relate to one another. ⁵Broad market: Measured by FTSE 100 Index. ⁶Source: Turcan Connell, "Think Global", May 2011.

Important Risks Related to this Article

Investments in currency involve additional special risks, such as credit risk, interest rate fluctuations, derivative investment risk which can be volatile and may be less liquid than other securities and more sensitive to the effect of varied economic conditions.

For standardized performance and the most recent month-end performance click <u>here</u> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our **Economic & Market Outlook**

View the online version of this article here.



IMPORTANT INFORMATION

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.



DEFINITIONS

Negative correlation: Indicated by a tendency of two series of data to move in opposite directions. Shown in the chart (in the red box), the USD-to-GBP exchange rate is trending downward while the FTSE 100 Index is trending upward.

Correlation: Statistical measure of how two sets of returns move in relation to each other. Correlation coefficients range from -1 to 1. A correlation of 1 means the two subjects of analysis move in lockstep with each other. A correlation of -1 means the two subjects of analysis have moved in exactly the opposite direction.

FTSE 100 Index: A market capitalization-weighted index measuring the performance of the 100 largest companies listed on the London Stock Exchange.

