

THE OTHER SIDE OF THE LOW VOLATILITY TRADE

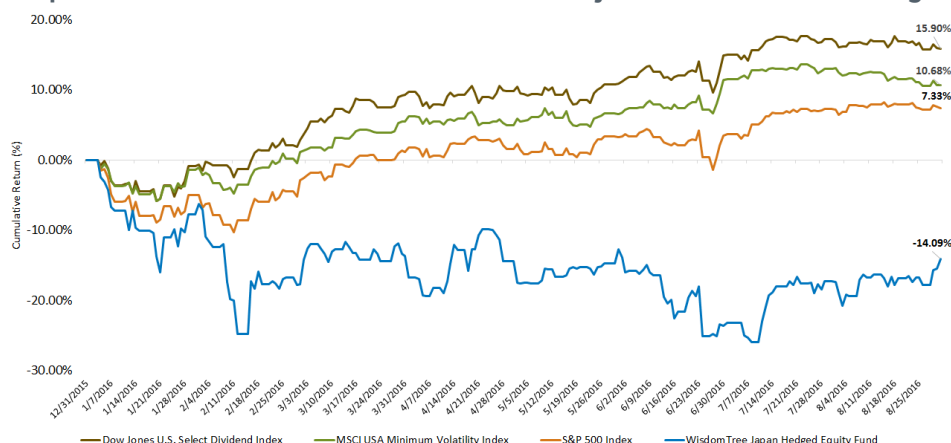
Jeremy Schwartz — Global Chief Investment Officer

09/20/2016

In the last year, there has been a tremendous amount of investor flow into, appetite for and discussion of the low-[volatility](#) factor of investing, along with high-[dividend](#) stocks such as utilities. The [Dow Jones U.S. Select Dividend Index](#), for instance, has more than one-third of its exposure in utilities and has seen a return that was double the [S&P 500](#) return through August 31. Low-volatility and minimum-volatility strategies have also been outperforming and have been the leading recipient of investor flows. Japan has been on the opposite end of the spectrum. While the S&P 500 was up more than 7% through August, DXJ, the [WisdomTree Japan Hedged Equity Fund](#), had a return of -14.09%. Investors have viewed Japan as a more cyclical exposure to the global economy, and global investors have been reducing exposure to Japan on the back of a strengthening yen. [Click here for standardized performance of DXJ.](#)

Outperformance of Low-Volatility and High-Dividend

Year-to-Date Strategies



Sources: WisdomTree, FactSet and Bloomberg, 12/31/15–8/31/16. Past performance is not indicative of future results. You cannot invest directly in an index. Index performance does not represent actual fund or portfolio performance. A fund or portfolio may differ significantly from the securities included in the index. Index performance assumes reinvestment of dividends but does not reflect any management fees, transaction costs or other expenses that would be incurred by a portfolio or fund, or brokerage commissions on transactions in fund shares. Such fees, expenses and commissions could reduce returns.

For definitions of indexes in the chart, visit our [glossary](#). In my opinion, the outperformance of low-volatility and high-dividend strategies and underperformance of Japan are two sides of the same coin and are driven by the same fundamental force: a declining U.S. [interest rate](#) environment that saw the U.S. 10-year [yield](#) decline from more than 2.2% at the start of the year to a low of 1.36% on July 8. **The Turning Point: July 8** However, since July 8, two things have happened: 1) Interest rates bottomed and started to rise from their lows following stronger jobs reports in the U.S. 2) Japanese Prime Minister Abe recorded a major political victory that saw his party and coalition win the upper house elections, and he received a bigger mandate for governing Japan. He has since passed a [fiscal stimulus plan](#) to support the economy. **U.S. 10-Year**

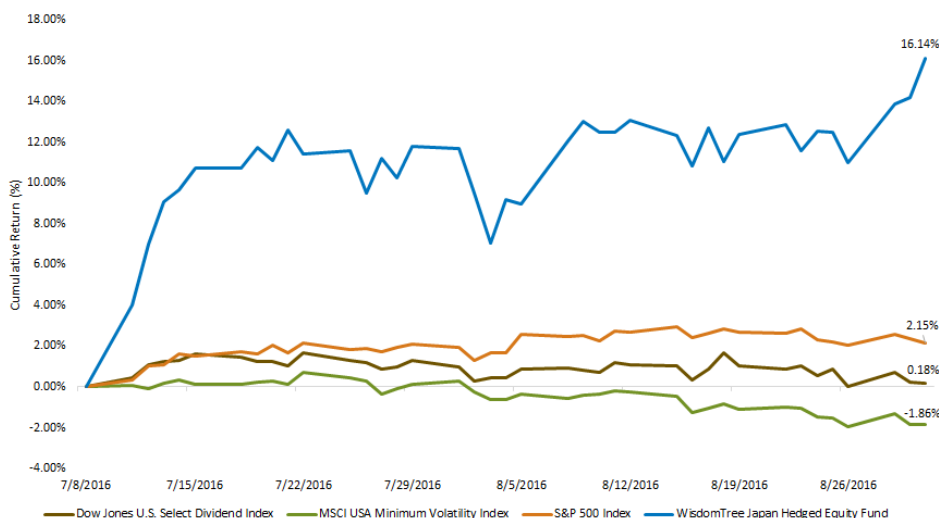


Source: Bloomberg, 12/31/15–9/14/16. Past performance is not indicative of future results.

Government Bond Yields

Since that bottom of interest rates and the upper house victory on July 8, low-volatility and high-dividend stocks have reversed their year-to-date strong performance and started to underperform the S&P 500, and [Japan has outperformed significantly](#), by more than 10 percentage points from July 8 to August 31. **Reversal of Low-Volatility and High-**

Dividend Stocks Paired with Strong Outperformance of Japan



Sources: WisdomTree, FactSet and Bloomberg, 7/8/16–8/31/16. Past performance is not indicative of future results. You cannot invest directly in an index.

How Much Interest Rate

Risk Do You Have in Your Equity Portfolio? Investors who have been embracing the low-volatility/high-dividend/utilities sector trade should be aware of how much “bond [duration](#)” or [interest rate risk](#) they may have added to their portfolios. If interest rates continue to rise, these three areas of the market could face a tough period of performance and compound poor returns from bond-like allocations, in our view. One of the best [hedges](#) for rising interest rates in the U.S. is Japanese equity exposure. Japanese companies are very exposed to the U.S. economy—it is one of their biggest profit centers. A strengthening U.S. economy that supports rising U.S. interest rates is one of most supportive fundamental drivers of Japan. [A strengthening U.S. economy also hurts these lower-volatility and utilities-oriented equity exposures in U.S. markets](#), which are fairly interest-rate-sensitive and more expensive than normal today. For those investors like me who think the low-volatility trade of 2016 ended on July 8, I would add positions to Japanese equities, particularly on a [currency-hedged](#) basis, as that also may have marked the bottoming of Japanese equities’ underperformance. Again, I view these as two sides of the same interest rate coin. If rates bottomed, so too did Japan.

Unless otherwise noted, data source is Bloomberg, as of 8/31/16.

Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. The Fund focuses its investments in Japan, thereby increasing the impact of events and developments in Japan that can adversely affect performance. Investments in currency involve additional special risks, such as credit risk and interest rate fluctuations. Derivative investments can be

volatile, and these investments may be less liquid than other securities, and more sensitive to the effects of varied economic conditions. As this Fund can have a high concentration in some issuers, the Fund can be adversely impacted by changes affecting those issuers. Due to the investment strategy of this Fund, it may make higher capital gain distributions than other ETFs. Please read the Fund's prospectus for specific details regarding the Fund's risk profile.

For standardized performance and the most recent month-end performance click [here](#) NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our [Economic & Market Outlook](#)

View the online version of this article [here](#).

IMPORTANT INFORMATION

U.S. investors only: Click [here](#) to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.

DEFINITIONS

Volatility : A measure of the dispersion of actual returns around a particular average level. .

Dividend : A portion of corporate profits paid out to shareholders.

Dow Jones U.S. Select Dividend Index : The index is a modified market capitalization approach and weights by dividend yield. Stocks are selected for fundamental strength relative to their peers, subject to various screens such as dividend quality and liquidity.

S&P 500 Index : Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Interest rates : The rate at which interest is paid by a borrower for the use of money.

Yield : The income return on an investment. Refers to the interest or dividends received from a security that is typically expressed annually as a percentage of the market or face value.

Duration : A measure of a bond's sensitivity to changes in interest rates. The weighted average accounts for the various durations of the bonds purchased as well as the proportion of the total government bond portfolio that they make up.

Interest rate risk : The risk that an investment's value will decline due to an increase in interest rates.

Hedge : Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

Currency hedging : Strategies designed to mitigate the impact of currency performance on investment returns.