

MEXICO A BETTER BUY THAN GERMANY?

Rick Harper — Head of Fixed Income & Currency
08/08/2012

“Let’s see: would I rather own German or Mexican 10-yr bonds? 1.5% or 5.7%? Huge potential debt/[GDP](#) or half that of U.S.? Duh.”¹ PIMCO’s co-CIO Bill Gross splashed into the headlines with this pithy yet powerful quote. Despite the fact that Mexico’s S&P credit rating is far below Germany’s, we see greater opportunity in Mexican bonds than German bonds for some investors. As Europe’s piggy bank, Germany will be the single largest creditor in any eurozone-backed bailout. Stagnating GDP growth, rising debt levels and a depreciating currency create a troubling mix, should Europe continue on its current path. In Gross’s own words, “I would be leery of German bunds simply because there are only a few scenarios in which they can do well.” On the other hand, Mexico has comparatively low levels of debt, higher-yielding bonds and, I believe, significant growth potential. Investors seem to agree. Demand for Mexican bonds—and those of other emerging markets as well—has been growing dramatically² as individuals look to avoid Europe’s debt crisis. In fact, our own research and investment process for [WisdomTree’s Emerging Markets Local Debt ETF](#) (Ticker: ELD) has led us to the same conclusion. Mexico is currently our largest country allocation, representing 10.27% of the Fund as of June 22, 2012. We’re optimistic that over the next 3–5 years, debt of certain emerging market countries has the potential to provide attractive rates of return. *Find out more about the WisdomTree [approach](#) to fixed income.*

¹Percentages represent yield to maturity of 10-year government bonds from Germany and Mexico, respectively. Source: <http://twitter.com/PIMCO/status/215095940695076867>, June 19, 2012 ²Source: Emerging Market Traders Association, June 14, 2012.

Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. Investments in emerging, offshore or frontier markets are generally less liquid and less efficient than investments in developed markets and are subject to additional risks, such as risks of adverse governmental regulation and intervention or political developments. Derivative investments can be volatile, and these investments may be less liquid than other securities, and more sensitive to the effects of varied economic conditions. Fixed income investments are subject to interest rate risk; their value will normally decline as interest rates rise. In addition, when interest rates fall, income may decline. Fixed income investments are also subject to credit risk, the risk that the issuer of a bond will fail to pay interest and principal in a timely manner, or that negative perceptions of the issuer’s ability to make such payments will cause the price of that bond to decline. Unlike typical exchange-traded funds, there is no index that the Fund attempts to track or replicate. Thus, the ability of the Fund to achieve its objective will depend on the effectiveness of the portfolio manager. Due to the investment strategy of this Fund, it may make higher capital gain distributions than other ETFs. Please read the Fund’s prospectus for specific details regarding the Fund’s risk profile.

For more investing insights, check out our [Economic & Market Outlook](#)

View the online version of this article [here](#).

IMPORTANT INFORMATION

U.S. investors only: Click [here](#) to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Kara Marciscano, Jianing Wu and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.