OLD FAITHFUL

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Old Faithful is the folksy name given to a geyser in Yellowstone National Park. It comes from the consistency of its eruptions.

In the years since 2009, which saw the worst calendar-year drop in <u>S&P 500</u> <u>dividends</u> in history, the S&P 500 dividend <u>yield</u> has been remarkably stable. One could call its consistency akin to Old Faithful's.

The Index's yield has hovered close to 2%. A low point of 1.68% was reached in April 2011, and a high of 2.27% was touched at the end of March this year-just a hair higher than the 2.26% at the end of February 2016.

Over the course of slightly more than 10 years, the band on the S&P 500 dividend yield was less than 60 <u>basis points (bps)</u>.

Historical S&P 500 Dividend Yield



Sources: WisdomTree, FactSet. Data from 1/31/08-8/31/20. You cannot invest directly in an index.

More Than 10% Annualized Dividend Growth

This valuation stability comes amid the backdrop of remarkable price gains.

The S&P 500 Index had 11.6% annualized price returns over the decade ending June 30, 2020. With the substantial rise in the Index's price accompanied by little change to the overall yield, investors shouldn't be surprised to find that the Index's dividend has grown by a similar amount-10.5% annualized.

For all the talk of share <u>buybacks</u> as the preferred source of capital distributions in the U.S., the 10.5% annualized increase in S&P 500 dividends over the past 10 years is nearly double the historical rate of 5.8% going back to 1957.

S&P 500 Index Dividend Growth





Source: Professor Robert Shiller. Data as of 6/30/20. Past performance is not indicative of future results. You cannot invest directly in an index.

Increasing Weight of Non-Payers

Due to the recent outperformance of select favored "stay-at-home" growth companies, there has been a significant increase in the weight of non-dividend payers in the S&P 500 this year. The percentage of the Index's weight in non-dividend payers is now higher than at any point since the early 2000s.

while many investors are taking aim at replacing the paltry yields on fixed income allocations with higher-yielding equities, a higher share of <u>market cap-weighted</u> indexes is being allocated to companies that pay no dividends at all. Should this trend continue, it could push the Index's dividend yield further away from its 2% historical level.

Historical Percent S&P 500 Non-Dividend Payer Weight



Sources: WisdomTree, FactSet. Data from 1/31/20–8/31/20. Past performance Is not indicative of future results. You cannot invest directly in an index.

Weighting by Dividends

In the below chart, we show that by simply removing the 23.0% weight of the S&P 500 that does not pay a dividend, the Index's yield improves 51 basis points—from 1.70% to 2.21%. The WisdomTree U.S. LargeCap Dividend Index takes this emphasis on dividends a step further. The Index is reconstituted each December to reflect the performance of the 300 largest market—cap dividend payers in the U.S. Selected constituents are then weighted by their cash dividends.



Historically, this has resulted in an average yield spread of 111 basis points for the \underline{w} isdomTree U.S. LargeCap Dividend Index relative to the S&P 500.

Historical Index Dividend Yield



Sources: WisdomTree, FactSet. Data from 6/30/06-8/31/20. You cannot invest directly in an index.

Weighting for the WisdomTree Index is a "modified" market-cap approach, where the largest dividend payers—which tend to be the largest companies—earn the greatest weights. As a result, Apple and Microsoft are the Index's two largest holdings.

While the Index does not give the greatest weight to the highest yielders, the combined process of removing exposure to non-dividend payers and weighting by cash dividends imposes a systematic valuation discipline that increases the Index's dividend yield.

Top 10 WisdomTree Index Weights

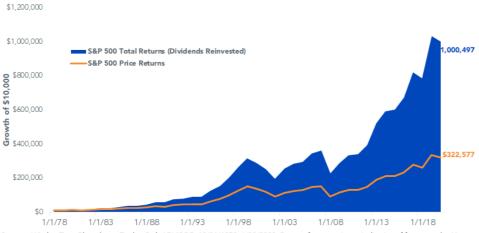
Name	Market Cap (\$Bn)	WT U.S. LargeCap Dividend	S&P 500	O/U Weight
Apple Inc.	\$2,206.91	5.90%	7.27%	-1.36%
Microsoft Corporation	\$1,706.73	5.22%	5.91%	-0.69%
AT&T Inc.	\$212.40	2.67%	0.73%	1.94%
Johnson & Johnson	\$403.90	2.49%	1.40%	1.10%
Verizon Communications Inc.	\$245.26	2.28%	0.85%	1.43%
Exxon Mobil Corporation	\$168.88	1.95%	0.58%	1.37%
JPMorgan Chase & Co.	\$305.34	1.90%	1.05%	0.85%
Procter & Gamble Company	\$343.90	1.89%	1.18%	0.70%
Home Depot, Inc.	\$306.83	1.82%	1.06%	0.76%
Pfizer Inc.	\$209.99	1.81%	0.73%	1.08%

Sources: WisdomTree, FactSet, as of 8/31/20. You cannot invest directly in an index. Weights subject to change.

Over the long run, the compounding of reinvested dividends drives the vast majority of total returns. What the WisdomTree U.S. LargeCap Dividend Index does is give greater emphasis to what matters most-cash dividends distributed to shareholders.

Compound Dividend Reinvested vs Price Returns (68% of Market Returns from Reinvested Dividends)





Sources: WisdomTree, Bloomberg, Zephyr StyleADVISOR, 12/31/1978–6/30/2020. Past performance is not indicative of future results. You cannot invest directly in an index.

Conclusion

Just like Old Faithful, which didn't earn its reputation for the size of its eruptions but rather their consistency, investors are unlikely to marvel at dividend investing as a way to triple an initial investment overnight.

What can impress is the consistency of dividend payments and dividend growth.

The coronavirus pandemic has put an unprecedented strain on businesses, forcing roughly 60 S&P 500 constituents to either cut or suspend their dividends this year. Even so, S&P 500 dividend futures estimates only forecast a 2% cut in dividends for 2020 and 12% for 2021 versus 2019 levels.

For an arguably worst-case scenario—a once-in-a-century pandemic—these anticipated drops seem modest, in our view. And if the dividend growth following the financial crisis is any guide, dividend payouts may accelerate once the economy begins an eventual turnaround.

S&P 500 Divided (\$ Per Share)

For standardized performance and the most recent month-end performance click here NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

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DEFINITIONS

Dividend: A portion of corporate profits paid out to shareholders.

<u>Yield</u>: The income return on an investment. Refers to the interest or dividends received from a security that is typically expressed annually as a percentage of the market or face value.

Basis point : 1/100th of 1 percent.

Dividend growth: The growth in trailing 12-month dividends for the specified universe.

<u>Valuation</u>: Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Buyback: When a company uses its own cash to purchase its own outstanding shares; may positively impact the share price.

<u>Market capitalization-weighting</u>: Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market <math>cap.

