# THOUGHTS ON THE JAPANESE YEN AT 145

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On July 21, 2022, the European Central Bank <u>hiked rates</u> by 0.50% to 0.00%, effectively ending its experiment with a negative <u>interest rate</u> policy. This made the Bank of Japan one of only two <u>central banks</u> in the world with a negative <u>deposit rate</u>. Since that time, the Japanese yen has come under pressure versus the U.S. dollar, with the exchange rate rising to 145, a level not seen since the late 1990s.

While a weaker yen helps Japanese exports, investors with exposure to unhedged Japanese equities have experienced losses of more than 20% year-to-date. By contrast, the <u>WisdomTree Japan Hedged Equity Fund (DXJ)</u> is up 6%. With currency risk playing such an important role in international investing, we decided to take a closer look at the drivers of return in Japanese markets.



Source: Bloomberg, as of 8/31/22. Past performance is no guarantee of future results.

Scenario 1: MSCI Japan Index Up, JPY Down



| Year | JPY/USD | MSCI Japan Index<br>(Local) | MSCI Japan<br>Index (USD) |
|------|---------|-----------------------------|---------------------------|
| 2005 | -12.83% | 44.58%                      | 25.52%                    |
| 2006 | -1.12%  | 7.26%                       | 6.24%                     |
| 2009 | -2.43%  | 9.12%                       | 6.25%                     |
| 2012 | -11.31% | 21.57%                      | 8.18%                     |
| 2013 | -17.63% | 54.58%                      | 27.16%                    |
| 2014 | -12.02% | 9.48%                       | -4.02%                    |
| 2015 | -0.47%  | 9.93%                       | 9.57%                     |
| 2021 | -10.25% | 13.44%                      | 1.71%                     |
| YTD  | -20.14% | -1.04%                      | -20.00%                   |

Over the last few decades, the yen has been negatively correlated to the equity market. Put another way, when the yen is falling, <u>stocks</u> are rising (and vice versa). This is the classic example of why we believe that <u>currency hedging</u> in Japan makes sense. In years like 2014, an investor could get the market call correct (equities higher) but still lose money on account of the losses from the exchange rate. In nine out of the last 24 years (the most common outcome in our study), yen weakness has ultimately led to higher returns in Japanese equities.

Scenario 2: MSCI Japan Index (Local) Down, JPY Up

| Year | JPY/USD | MSCI Japan Index<br>(Local) | MSCI Japan<br>Index (USD) |
|------|---------|-----------------------------|---------------------------|
| 2002 | 10.81%  | -18.76%                     | -10.28%                   |
| 2007 | 6.54%   | -10.21%                     | -4.23%                    |
| 2008 | 23.17%  | -42.56%                     | -29.21%                   |
| 2011 | 5.50%   | -18.73%                     | -14.33%                   |
| 2016 | 2.78%   | -0.74%                      | 2.38%                     |
| 2018 | 2.81%   | -15.15%                     | -12.88%                   |

During periods of heightened risk aversion, Japanese equities can fall, and the yen appreciates versus the U.S. dollar. These years are often described as the unwinding of the yen's "carry trade." Since interest rates in Japan tend to be lower than in other markets around the world, the yen can be a preferred funding currency. Borrow yen and buy risky assets. When risky assets start to underperform, the yen tends to appreciate as the trade gets reversed.

Scenario 3: Positive Calendar Year Returns for MSCI Japan Index and the JPY



| Year | JPY/USD | MSCI Japan Index<br>(Local) | MSCI Japan<br>Index (USD) |
|------|---------|-----------------------------|---------------------------|
| 1999 | 11.12%  | 46.57%                      | 61.53%                    |
| 2003 | 10.82%  | 22.74%                      | 35.91%                    |
| 2004 | 4.47%   | 10.78%                      | 15.86%                    |
| 2010 | 14.60%  | 0.57%                       | 15.44%                    |
| 2017 | 3.83%   | 19.75%                      | 23.99%                    |
| 2019 | 0.90%   | 18.48%                      | 19.61%                    |
| 2020 | 5.15%   | 8.76%                       | 14.48%                    |

While the first two scenarios showed a negative correlation between the yen and Japanese equities, there have been periods when the two moved in lockstep. In this Goldilocks period of returns, U.S. investors benefit from a stronger yen and higher equity prices. However, while it has occurred seven times over our sample period, the primary driver of double-digit returns in those years was overwhelmingly equities.

Scenario 4: MSCI Japan Index and JPY Down

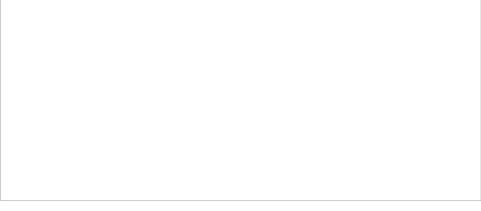
| Year | JPY/USD | MSCI Japan Index<br>(Local) | MSCI Japan<br>Index (USD) |
|------|---------|-----------------------------|---------------------------|
| 2000 | -10.39% | -19.85%                     | -28.16%                   |
| 2001 | -13.11% | -18.98%                     | -29.40%                   |

Thankfully, the rarest outcome, scenarios where the yen depreciates along with a decline in Japanese equities, is a worst-case scenario for U.S. investors. It occurred only two times in the last 20+ years, back-to-back years in the early 2000s.

### **Next Steps**

Based on our research, we believe that currency hedging Japanese stocks can lead to the highest probability of good outcomes for U.S.-based investors. For those who think the yen will continue to weaken relative to the dollar or have no view on the direction of the currency, we believe <u>DXJ</u> can help manage risk in international allocations.

#### Annual Returns (as of 8/31/22)



Performance is historical and does not guarantee future results. Current performance may be lower or higher than quoted. Investment returns and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost.

See the <u>Fund's page</u> for full performance, risks and other important information.

As we show above, in years when the yen depreciates dramatically versus the U.S. dollar, an export-tilted strategy like <u>DX</u> <u>J</u> can add significant value versus unhedged strategies.



#### Important Risks Related to this Article

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+ WisdomTree Japan Hedged Equity Fund

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## **DEFINITIONS**

**Rate Hike**: refers to an increase in the policy rate set by a central bank. In the U.S., this generally refers to the Federal Funds Target Rate.

**Interest rates**: The rate at which interest is paid by a borrower for the use of money.

**Central bank**: Refers to the the monetary authority of any country.

**Deposit Rate**: The rate parties receive for deposits at the central bank.

**Stock**: A stock (also known as equity) is a security that represents the ownership of a fraction of a corporation. This entitles the owner of the stock to a proportion of the corporation's assets and profits equal to how much stock they own. Units of stock are called "shares."

**Currency hedging**: Strategies designed to mitigate the impact of currency performance on investment returns.

