# RISK FACTOR DIVERSIFICATION—A LOOK BACKWARD AND FORWARD

Scott Welch — Chief Investment Officer, Model Portfolios 02/16/2022

This article is relevant to financial professionals who are considering offering model portfolios to their clients. If you are an individual investor interested in WisdomTree ETF Model Portfolios, please inquire with your financial professional. Not all financial professionals have access to these Model Portfolios.

If you are a regular reader of the WisdomTree blogs, you know how seriously we take <u>factor diversification in the construction of our Model Portfolios</u>. With 2021 now behind us, it is time to revisit this important topic.

A quick reminder. Almost everyone understands and agrees on the importance of **asset allocation**—that is, diversifying a portfolio across multiple asset classes to improve its consistency and risk-adjusted performance potential. And many are very familiar with the "asset class quilt chart," which illustrates just how difficult it can be to predict which asset classes will perform best and how diversifying may offer a more consistent performance, as illustrated in the example of the "Asset Allocation" portfolio below.

| 20                |   |   |   |        |                |                 |                 |                 |                 |                |                          |                 |                |                 | 2007           | -2021         |
|-------------------|---|---|---|--------|----------------|-----------------|-----------------|-----------------|-----------------|----------------|--------------------------|-----------------|----------------|-----------------|----------------|---------------|
|                   | 800   | 2009  | 2010  | 2011   | 2012           | 2013            | 2014            | 2015            | 2016            | 2017           | 2018                     | 2019            | 2020           | 2021            | Ann.           | Vol.          |
| 10.70             | ced   |   |   |        |                | Small           |                 |                 | Sm all          |                | Cash                     | Large           | Small          |                 | Large          |               |
| The second second |   | 79.0%   |   |        |                | 38.8%           |                 |                 | 21.3%           | 37.8%          | 1.8%                     | 31.5%           | 20.0%          |                 | 10.6%          |               |
| y, Ca             | ish   | High  | Small   | Fixed  | High           | Large           | Large           | Large           | High            | DM             | Fixed                    |                 | EM             | Large           | Small          | EN            |
| 1.                | 8%  | 59.4%   | 26.9%   | 7.8%   | 19.6%          | 32.4%           | 13.7%           | 1.4%            | 14.3%           | 25.6%          | 0.0%                     |                 | 18.7%          | 28.7%           | 8.7%           | Equit<br>22.9 |
| 100               | -   | DM  | EM  | High   | BM             | DM              | Fixed           | Fixed           | Large           | Large          | REITS                    | Small           | Large          | Comdty.         | REITS          | Sma<br>Cap    |
|                   |   | 32.5%   | 19.2%   | 3.1%   | 18.6%          | 23.3%           | 6.0%            | 0.5%            | 12.0%           | 21.8%          | -4.0%                    | 25.5%           | 18.4%          | 27.1%           | 7.5%           | 22.5          |
|                   |   | REITs   | Com dty.  | Large  | DM             | Asset           | Asset           | Cash            | Comdty.         | Small          | High                     | DM              | Asset          | Small           | High           | Como          |
|                   |   |   | 16.8%   | 2.1%   | 17.9%          | 14.9%           | 5.2%            | 0.0%            | 11.8%           | 14.6%          | -4.1%                    | 22.7%           | 10.6%          | 14.8%           | 6.6%           | 19.1          |
| 1000              |   | Small   | Large   | Cash   | Small          | Aigh            | Small           | DM              | EM              | Asset          | Large                    | Asset/          | DM             | Asset           | Asset          | DM            |
| 1000              | 99.45   | 27.2%   | 15.1%   | 0.1%   | Cap<br>16.3%   | Yield<br>7.3%   | Cap<br>4.9%     | Equity<br>-0.4% | Equity<br>11.6% | 14.6%          | -4.4%                    | A)#c.           | Equity<br>8.3% | AIROC.<br>13.4% | Alloc.<br>5.7% | Equit<br>18.9 |
| Con               | ndtv.   | Large   | High  | Asset  | Large          | REITS           | Cash            | Asset           | REITS           | High           | Assot                    | EM              | Fixed          | DM              | EM             | Larg          |
|                   |   | Cap<br>25.5%  | Yield<br>14.8%  | -0.7%  | Cap<br>16.0%   |                 | 0.0%            | -2.0%           | 8.6%            | Yield<br>10.4% | All <b>e</b> c.<br>-5.8% | Equity<br>18.9% | 7.5%           | Equity<br>11.8% | Equity<br>4.8% | Ca;<br>16.9   |
|                   |   | Asset   | Asset   | Small  | Asset          | Cash            | High            | High            | Asset           | RETS           | Small                    | High            | High           | High            | DM             | Hig           |
|                   |   | AIRC: 25.0%   | AHSc.<br>13.3%  | -4.2%  | AIMC.<br>12.2% | 0.0%            | Yield<br>0.0%   | Yield<br>-2.7%  | AIN.            | 8.7%           | -11.0%                   | Yield<br>12.6%  | Yield<br>7.0%  | Yield<br>1.0%   | Equity<br>4.1% | 12.2          |
| RE                | Ta .  | Comdty.   | DM  | DM     | Fixed          | Fixed           | BM              | Small           | Fixed           | Fixed          | Com dtv.                 | Fixed           | Cash           | Cash            | Fixed          | Ass           |
|                   |   | 18.9%   | Equity<br>8.2%  | Equity | Income<br>4.2% | Income<br>-2.0% |                 | -4.4%           | Income<br>2.6%  | Income<br>3.5% | -11.2%                   | Income<br>8.7%  | 0.5%           | 0.0%            | Income<br>4.1% | Allo<br>11.7  |
| D                 | м   | Fixed   | Fixed   | Comdty | Cash           | EM              | DM              | EM              | DM              | Comdty         | DM                       | Comdty          | Comdty         | Fixed           | Cash           | Fixe          |
|                   |   | Income<br>5.9%  | Income<br>6.5%  |        |                | Equity<br>-2.3% | Equity<br>-4.5% |                 |                 |                |                          |                 |                | Income<br>-1.5% |                | Incor<br>3.31 |
|                   | 2000000   |   | S 5   | EM     |                | 5 1/2           | N. V.           |                 | 3.2             | 1000           | EM                       | 1850            |                | EM              | 2000           | Cas           |
|                   |   |   |   |        |                |                 |                 |                 |                 |                |                          | - Commence      | Character and  |                 |                | 0.73          |
|                   | 5.5. 5.1. 5.2. 5.3. 5.3. 5.5. 6.6. 6.6. 6.7. 6.7. 6.7. 6.7. 6.7 | 5.2%  y. Cash 1.8% Asset All c. 25.4% High Yield 26.9% Comdity35.6% Large Cap -37.0% RETIS -37.7% DM Equity 43.1% | 5.2% 79.0%  y. Cash High Yield 1.8% 59.4% Asset DM Equity 32.5% High Yield 26.9% 28.0% Small Cap 27.2% Comdty. Large Cap 37.0% Large Cap 25.5% RETs Comdty. 18.9%  RETs Comdty. 5.5%  RETs Comdty. 5.5% |        |                |                 |                 |                 |                 |                |                          |                 |                |                 |                |               |

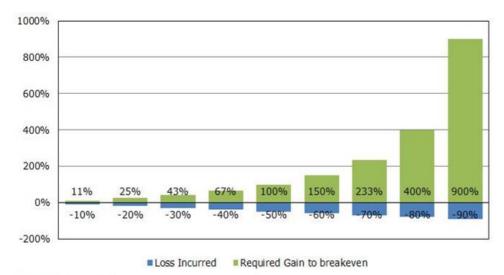
Source: Bloomberg, FactSet, MSCI, NAPEIT, Russell, Standard & Poor's, J.P. Morgan Asset Management.

Large cap: S&P 500, Small cap: Russell 2000, EM Equity, MSCI EME, DM Equity, MSCI EME, Comdity, Bloomberg Commodity Index, High Yield: Bloomberg Global HY Index,
Fed Income; Bloomberg US Agragate, REITS; NAPEIF Equity, PBT Index, Casht Bloomberg 1-1 Am Treasury, The "Asset Allocation" portfolio assumes the following weights:
25% inthe S&P 500, 10% in the Russell 2000, 15% in the MSCI EME, 5% in the MSC

 $Source: JP\ Morgan\ "Guide\ to\ the\ Markets"\ as\ of\ 12/31/21. You\ cannot\ invest\ in\ an\ index\ and\ past\ performance\ does\ not\ guarantee\ future\ results.$ 

Why does consistency of performance matter? Let's remind ourselves of the **power of compounding**—if you don't lose as much in down markets, you don't need to gain as much in up markets to still come out ahead.





Source: BizNews, September 2014.

As our friends and readers know, we take diversification one level further and diversify across risk factors as well as across asset classes. Take a look at the performances of multiple risk factors within the S&P 500 Index over the past 12 months and note there is an almost 9.5% return dispersion between them.

- S&P 500 Total Return Level % Change
- S&P 500 Growth Total Return Level % Change
- S&P 500 Value Total Return Level % Change
- S&P 500 Dividend Aristocrats Total Return Level % Change
- S&P 500 Momentum Index Total Return Level % Change
- S&P 500 Quality Total Return Level % Change



Source: YCharts, 12-month data through 1/30/22. You cannot invest in an index and past performance does not guarantee future performance.

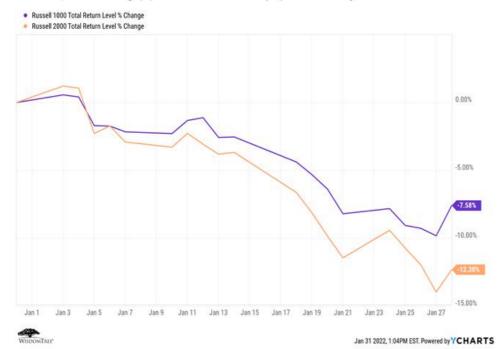
For definitions of terms in the chart above please visit the glossary.

A factor that doesn't show up in the above chart is the size factor, that is, the performance of small-cap stocks versus larg e-cap stocks. Using the S&P 500 equal-weighted index – a large cap index – as a proxy (since it gives equal weighting to the stocks in the S&P 500 index that have smaller market capitalizations, versus the strict market capitalization weightings used for the broad index), we can see the outperformance of "smaller-cap" stocks within the S&P 500 - a large cap index - over the course of the past 12 months (despite the fact that those stocks have been punished in the current YTD market downturn, as illustrated in the second chart by the performance of the Russell 1000 - a large cap index - versus the Russel 12000 - a small cap index).





Source: YCharts, 12-month data through 1/30/22. You cannot invest in an index and past performance does not guarantee future results.

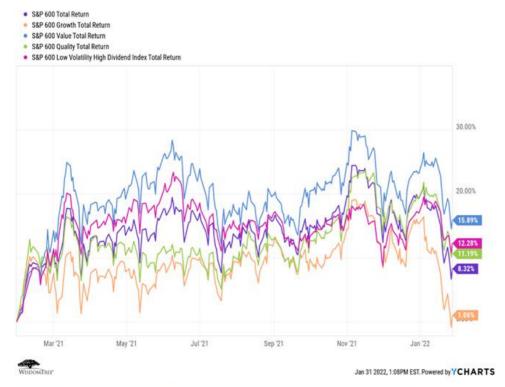


 $Source: YCharts, YTD\ data\ through\ 1/30/22.\ You\ cannot\ invest\ in\ an\ index\ and\ past\ performance\ does\ not\ guarantee\ future\ results.$ 

For definitions of terms in the chart above please visit the glossary.

It is worth noting that factor performance is not consistent across asset styles. Compare the factor performances in the above S&P 500 index-based graph to that same graph using <u>S&P 600</u> (small- and <u>mid-cap</u>) performances.

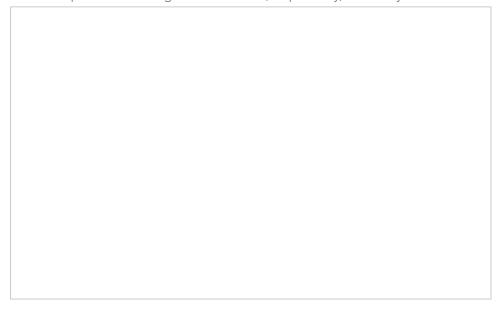




Source: YCharts, 12-month data through 01/30/22. You cannot invest in an index and past performance does not guarantee future results.

For definitions of terms in the chart above please visit the glossary.

If you look closely, you will notice that <u>quality</u> is the most consistent factor, with dividends close behind (focus on the turquoise and olive-green lines below, respectively). It is rarely the best but also rarely the worst.

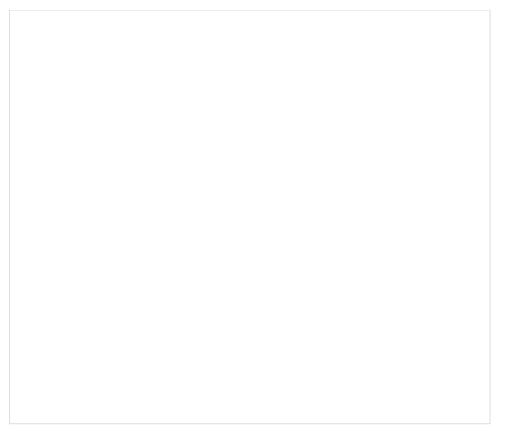


The implication, therefore, is that a factor-diversified portfolio should be anchored on quality and dividends—which is what we do.<sup>1,2</sup>

As we enter what we believe will be a much more volatile year for the equity markets, and long duration assets feel the pinch of rising rates, higher inflation and increasing investor pessimism, we believe historical fundamentals such as quality, dividends and <u>value</u> will matter again. Our Model Portfolios are positioned accordingly.

As a final point, it is almost impossible to out-guess the market with respect to which risk factors will outperform, or for how long when they do. We prepare a risk factor performance quilt every month to highlight this point.





# **Conclusions and Model Portfolio Implications**

While <u>each WisdomTree Model Portfolio has a different mandate</u>, they all have certain common characteristics at the asset allocation and portfolio construction levels:

- 1. Global in nature—we are a global shop, and we believe in global diversification
- 2. ETF-centric, to improve the potential for optimizing fees and taxes
- 3. Open architecture—they include both WisdomTree and third-party products, which is not only the right thing to do from the end client perspective, but also ensures that we can access any and all risk factor exposures we want to include in a given Model Portfolio
- 4. The ETF structure and embedded risk factor tilts inherent in the WisdomTree product set allow us to build "core/satellite" Model Portfolios, increasing the potential to deliver both cost and tax efficiency and outperformance versus cap-weighted beta portfolios over full market cycles
- 5. We charge no strategist fee—our revenue is derived solely from the expense ratios associated with the WisdomTree products we choose to include

We believe in diversification and the power of compounding—delivering consistent performance regardless of market regime. We believe that diversifying at both the asset class and risk factor levels optimizes our potential for meeting that objective.

We also believe that our quality, dividend and value tilt positions us well for the market conditions we expect in 2022.

You can learn more about our Model Portfolios at our Model Adoption Center.

Important Risks Related to this Article

Neither diversification nor an asset allocation strategy assures a profit or eliminates the risk of experiencing investment



<sup>&</sup>lt;sup>1</sup> We define "quality" to mean companies with stronger earnings, cash flow, balance sheets and dividends.

<sup>&</sup>lt;sup>2</sup> For a summary description of investment "risk factors" and the "Fama French Model", see: <a href="https://www.investo">https://www.investo</a> pedia.com/terms/f/factor-investing.asp.

losses

For retail investors: WisdomTree's Model Portfolios are not intended to constitute investment advice or investment recommendations from WisdomTree. Your investment advisor may or may not implement WisdomTree's Model Portfolios in your account. The performance of your account may differ from the performance shown for a variety of reasons, including but not limited to: your investment advisor, and not WisdomTree, is responsible for implementing trades in the accounts; differences in market conditions; client-imposed investment restrictions; the timing of client investments and withdrawals; fees payable; and/or other factors. WisdomTree is not responsible for determining the suitability or appropriateness of a strategy based on WisdomTree's Model Portfolios. WisdomTree does not have investment discretion and does not place trade orders for your account. This material has been created by WisdomTree, and the information included herein has not been verified by your investment advisor and may differ from information provided by your investment advisor. WisdomTree does not undertake to provide impartial investment advice or give advice in a fiduciary capacity. Further, WisdomTree receives revenue in the form of advisory fees for our exchange-traded Funds and management fees for our collective investment trusts.

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WisdomTree primarily uses WisdomTree Funds in the Model Portfolios unless there is no WisdomTree Fund that is consistent with the desired asset allocation or Model Portfolio strategy. As a result, WisdomTree Model Portfolios are expected to include a substantial portion of WisdomTree Funds notwithstanding that there may be a similar fund with a higher rating, lower fees and expenses or substantially better performance. Additionally, WisdomTree and its affiliates will indirectly benefit from investments made based on the Model Portfolios through fees paid by the WisdomTree Funds to WisdomTree and its affiliates for advisory, administrative and other services.

For standardized performance and the most recent month-end performance click <a href="here">here</a> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

# **Related Blogs**

- + Checking In on Risk Factor Diversification
- + Risk Factor Diversification: A Tale of Two Quarters

View the online version of this article <u>here</u>.



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You cannot invest directly in an index.



## **DEFINITIONS**

Factor: Attributes that based on its fundamentals or share price behavior, are associated with higher return.

**S&P 500 Index**: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

**Size**: Characterized by smaller companies rather than larger companies by market capitalization. This term is also related to the Size Factor, which associates smaller market-cap stocks with excess returns vs the market over time.

**Small caps**: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion

**Large-Capitalization (Large-Cap)**: A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

**S&P 500 Equal Weight Index**: Designed to track the equally weighted performance of the 500 constituents in the S&P 500 Index.

**Russell 1000 Index**: A measure of the performance of the 1,000 largest companies by market capitalization in the Russell 3000 Index.

**Russell 2000 Index**: Measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 is a subset of the Russell 3000 Index representing approximately 10% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership.

**S&P 600 Index**: The S&P 600 is an index of small-cap stocks managed by Standard and Poor's. It tracks a broad range of small-sized companies that meet specific liquidity and stability requirements.

**Mid-Cap**: Characterized by exposure to the next 20% of market capitalization (after the top 70% have been removed) within the Value, Blend or Growth style zones with the majority of the fund's weight.

**Quality**: Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over tim.

**Value**: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

**Beta**: A measure of the volatility of a security or a portfolio in comparison to a benchmark. In general, a beta less than 1 indicates that the investment is less volatile than the benchmark, while a beta more than 1 indicates that the investment is more volatile than the benchmark.

