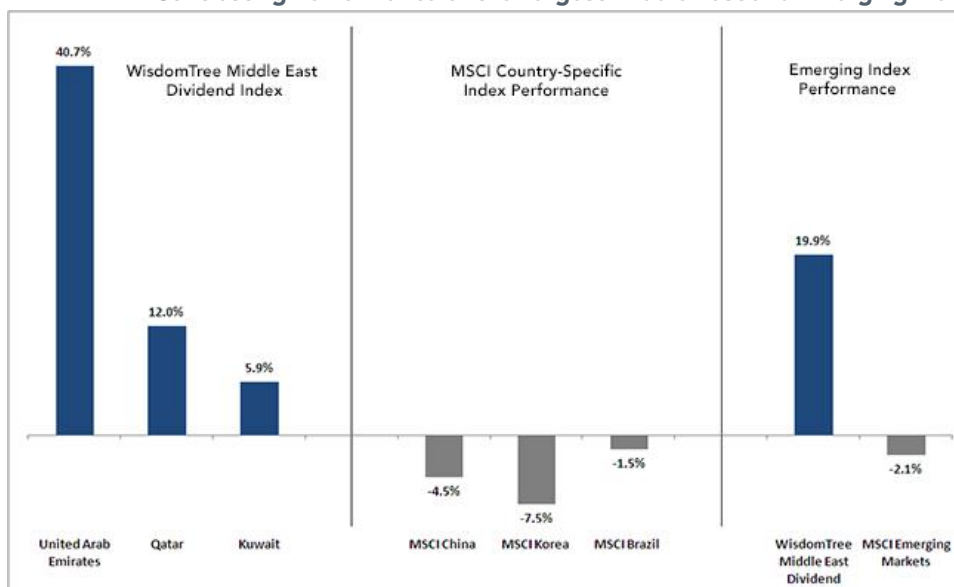


MIDDLE EAST COUNTRIES DIVERGE FROM TRADITIONAL EMERGING MARKETS

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In a [previous blog](#) on the emerging markets, we noted how small-[capitalization](#) emerging market stocks were outperforming their large-cap brethren. Interestingly, when one looks at various emerging market countries, a number of the “emerging” emerging markets—or the countries that are often considered part of frontier market indexes—have diverged from some of the more popular emerging countries. The Middle East markets may be associated with higher levels of risk as a result of the seemingly constant conflict-oriented headlines coming out of the region (i.e., from Israel, Syria, Iran, Iraq, Egypt, to name just a few of the dicey spots). Yet at least the market moves this year illustrate that not all news is bad. Many of the Middle East economies are growing as they develop significant infrastructure spending with their oil wealth in an effort to diversify their economies. In this piece we examine the year-to-date performance of the three largest countries in the [WisdomTree Middle East Dividend Index](#). For the sake of comparison with the broader emerging markets, we also show the performance of the countries that comprise the largest weight within the [MSCI Emerging Markets Index](#). We chose the MSCI Emerging Markets Index based on its broadness of exposure in representing emerging market equities.

Contrasting Performance of the Largest Middle East and Emerging Market Countries



Sources: Bloomberg, WisdomTree. Performance numbers are from 12/31/12 to 04/29/13 (i.e., “the period”). Past performance is not indicative of future results. You cannot invest directly in an index.

For definitions of the indexes in the chart, please visit our [Glossary](#). For standardized performance of the WisdomTree Middle East Dividend Index, [click here](#).

- **United Arab Emirates** – The stocks domiciled in the UAE have seen strong performance in both the Financials and the Telecommunication Services sectors, up 50.97% and 27.57%, respectively, over the period.
- **Financials** – Emirates National Bank of Dubai (NBD) has been the best performer, up over 86% over the period. The company increased its dividend in the first quarter and recently announced a quarterly net profit increase of 31% over the previous year.
- **Telecommunication Services** – Both Emirates Integrated Telecomm

(Du) and Emirates Telecom Corporation (Etisalat) have seen strong gains over the period, up 56.26% and 22.85%, respectively. Both have recently reported increases in subscriber growth and profitability, allowing them both to raise their dividends. In the first quarter, Du raised its annual dividend by 100% over the previous year. • **Qatar** – The stocks domiciled in Qatar were up by double digits on strong economic numbers. Through the end of 2012, the economy grew over 10% year-over-year and has averaged over 13% growth for the past five years. o **Industrials** – Industries Qatar, around a 10% weight in the WisdomTree Middle East Dividend Index, was the largest contributor to both the individual country and overall Index performance, up over 25% year-to-date. In the first quarter, Industries Qatar announced a 13% increase in their annual cash dividend and also plans to pay a 10% stock dividend. o **Financials** – Qatar National Bank, around a 5% weight in the WisdomTree Middle East Dividend Index, was up almost 8% over the period. Even more impressive was the fact that the company raised its annual cash dividend by around 65% after reporting an 11% increase in net profits for 2012. • **MSCI Indexes** – All of the country-specific indexes shown above had negative returns year-to-date, and the MSCI Emerging Markets Index was also negative. **Rebounding from Market Lows** With the strong gains already experienced in 2013, it is natural to ask if there is any value left in this region. The Middle East has not participated as much as other emerging market countries in the gains off the lows of early 2009. The [WisdomTree Middle East Dividend Index](#) is still down over 12% from its inception (06/30/2008), while the MSCI Emerging Markets Index is up over 7% and the [S&P 500 Index](#) is up almost 40% during that same period. Assuming both the MSCI Emerging Markets Index and the S&P 500 Index remain constant, the WisdomTree Middle East Dividend Index would have to rise over 22% to catch the MSCI Emerging Markets Index, and almost 60% to catch up to the S&P 500 Index. **Further Reason to Consider Middle East** One attribute of emerging market countries tends to be relatively low per capita incomes. This is a trait the largest Middle East countries do not share. In fact, the Middle East is home to some of the wealthiest countries in the world. According to International Monetary Fund (IMF) estimates,¹ Qatar has a per capita [gross domestic product \(GDP\)](#) that is twice that of the United States, while the United Arab Emirates' per capita GDP is more than 50% greater than that of the United States; it is also 10 times higher than that of China: • **Qatar:** \$99,731 • **United Arab Emirates:** \$64,840 • **United States:** \$49,922 • **Kuwait:** \$45,824 • **China:** \$6,076 Exposure to these Middle East countries thus represents a different type of emerging market allocation. Whereas China has the potential to catch up with the developed world on a per capita income basis, the largest Middle East countries already have larger income levels. The investment case is really about how these countries diversify their oil wealth into their economies and create opportunities throughout the broader region for countries such as Egypt, which are not as endowed with oil wealth and high GDP numbers. **Potential Diversification Benefits** It is important to remember that individual country returns can vary significantly year over year, and it is impossible to time the best-performing countries. As a result, we think it is important to remain diversified across the different emerging countries and not focus just on the largest by market capitalization. The WisdomTree Middle East Dividend Index tracks dividend-paying stocks in countries that tend to be under-weighted in many investors' portfolios. ¹IMF Report: April 2013 World Economic Outlook

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You cannot invest directly in an index.

DEFINITIONS

Size capitalization : A measure by which a company's size is classified. Large caps are usually classified as companies that have a market cap over \$10 billion. Mid caps range from \$2 billion to \$10 billion. Small caps are typically new or relatively young companies and have a market cap between \$200 million to \$2 billion.

WisdomTree Middle East Dividend Index : A fundamentally weighted index that measures the performance of companies in the Middle East that pay regular cash dividends on shares of common stock and meet specified requirements as of the Index measurement date. The Index is dividend weighted and updated to reflect market prices and exchange rates.

MSCI Emerging Markets Index : a broad market cap-weighted Index showing performance of equities across 23 emerging market countries defined as "emerging markets" by MSCI.