# INTRODUCTION TO ETHEREUM'S DAPPS —DEEP DIVE INTO OPENSEA

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This is the second blog post in a series about Ethereum's blockchain applications.

Non-fungible tokens (NFTs) are taking over the Internet.

From athletes to corporations, we are seeing increasing interest in NFTs. In the past week, Visa bought a digital avatar—CryptoPunk #7610—for \$150,000, making it the first major payment platform to tap into the NFT space.

So, what are NFTs? They are records of ownership of digital files on blockchains.

NFTs are called non-fungible tokens because each digital asset is unique. One NFT is not interchangeable with another, even if they are of the same value. The difference between an NFT and a <u>bitcoin</u> is that all bitcoins are the same—bitcoin is fungible.

In this blog post, we will explore one of the most popular NFT marketplaces, OpenSea, and its relation to Ethereum.

#### What's OpenSea?

Founded in 2017 as a private company, OpenSea became the largest NFT marketplace facilitating peer-to-peer transactions of NFTs and <u>crypto</u> collectibles. It is essentially an eBay or Amazon for NFTs.

The platform allows anyone to buy, sell and mint<sup>1</sup> NFTs with more than 200 payment options. Items include art, website domains, videos, games and music. Currently, OpenSea has more than 30 million NFTs, spanning 901,000 collections.<sup>2</sup>

OpenSea also allows developers to directly power their marketplaces on the platform. They can gain access to OpenSea's full suite of functionalities, ranging from setting up auctioning methods to creating bundle sales.

OpenSea is currently pioneering a royalty model, where creators can choose to earn a royalty each time their NFT is resold. This concept enables creators to collect profit every time the item changes hand on the secondary market, and could potentially revolutionize the payout model for creators and provide more protection for intellectual property.

## How does OpenSea work?

OpenSea is a non-custodial marketplace, meaning that it doesn't store any digital assets. Instead, users store the assets in their own crypto-wallets, the same place where they store private keys for cryptocurrencies. Every time ownership of an item is changed, the record of ownership switches from the seller to the buyer. In this process, OpenSea takes a 2.5% fee.

Besides the 2.5% operations fee and purchasing/selling price, users incur gas fees during the transaction process. These gas fees are paid to Ethereum, the underlying protocol, for maintenance of the network. These include setting up an account, accepting an offer and cancelling a bid.<sup>3</sup>

#### Other NFT Marketplaces

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The main difference between OpenSea and Rarible is how they charge fees. On OpenSea, a user can list any file, but OpenSea waits for the file to be sold to mint the NFT. That way, if it doesn't sell, the user doesn't need to pay the minting fee. Rarible, however, mints immediately, so even if the NFT doesn't sell, the user must pay fees. This difference has led to most new and veteran users moving to OpenSea.

While not in direct competition, there are other platforms that just sell NFTs. Autograph.io and NBA TopShot are the two largest examples. They don't allow users to list their own NFTs but each sells NFTs for sports fans who want to



collect.

#### **OpenSea's Future**

In April 2021, OpenSea partnered with Polygon and IoTeX to enable OpenSea's cross-chain support. Now NFTs can be made on Polygon protocol in addition to Ethereum, and they can be transferred from one blockchain to another. Users also won't have to pay gas fees for NFTs made on Polygon. OpenSea is working to make the platform more accessible to a larger audience, especially for people who haven't worked in the digital space.

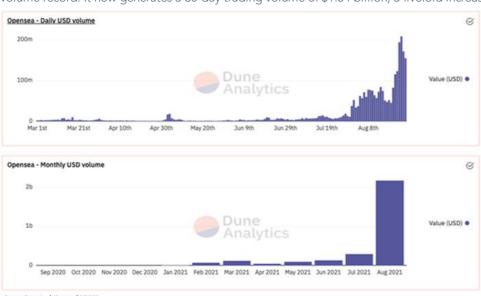
In late July, OpenSea raised \$100 million from venture capital company A16z. Following the funding, OpenSea stated its hope to become a value transfer machine, instead of an information transfer machine, to realize true ownership and total freedom of trade.

OpenSea hasn't been without controversy. Recently, it was revealed that a top executive at OpenSea profited by using insider information to buy NFTs in advance of OpenSea publicly promoting them. OpenSea did not have rules in place preventing such behavior and such rules were not required by regulation. However, such events may accelerate action by lawmakers or regulators, which may impact the value of NFTs or the marketplace, as well as Ethereum. The executive resigned and OpenSea has indicated that new rules have been implemented in response.

## Conclusion

If last summer was the summer of DeFi, this summer is the summer of NFTs.

OpenSea became the top dApp on Ethereum with most gas burned.<sup>5</sup> Since the end of July, it has kept breaking its daily volume record. It now generates a 30-day trading volume of \$1.54 billion, a fivefold increase from the previous month.<sup>6</sup>



Source: Dune Analytics, as of 8/26/21.

With Visa's purchase of CryptoPunk, a new wave of participation has arrived. Traditional auction houses such as Christies have also begun to host sales of NFTs.

Despite many people questioning the objective worth of NFTs, the trend of digitalization and tokenization of rare collectibles is here to stay. For many reasons—among them that we humans desire what others desire—NFTs' value is driven by this demand.

As NFTs gain more popularity, they represent one of the best examples of Ethereum's value and potential. However, these marketplaces may be subject to regulation or regulatory scrutiny in the future, which may impact that value.



<sup>&</sup>lt;sup>1</sup> The process of adding a blockchain to an NFT is called **minting**. Some marketplaces, like OpenSea, allow users to mint NFTs on the site. The minted NFTs are stored in the user's crypto-wallet until OpenSea can facilitate a transaction.

<sup>&</sup>lt;sup>2</sup> https://opensea.io/about

<sup>&</sup>lt;sup>3</sup> OpenSea is built on the Wyvern Protocol, which is a set of smart contracts on Ethereum designed to power decentralized digital asset exchange.

<sup>&</sup>lt;sup>4</sup> https://twitter.com/opensea/status/1417468800845455360

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<sup>&</sup>lt;sup>5</sup> https://dune.xyz/k06a/Ethereum-after-1559, as of 9/6/21.

<sup>&</sup>lt;sup>6</sup> https://news.bitcoin.com/openseas-record-breaking-monthly-nft-volume-captures-more-than-1-5-billion/

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# **DEFINITIONS**

**Blockchain**: a distributed ledger system in which a record of transactions made in cryptocurrencies are maintained across computers linked in a peer-to-peer network

**Bitcoin (the currency)**: A digital currency (also called a cryptocurrency) created in 2009, which is operated by a decentralized authority as opposed to a traditional central bank or monetary authority.

**Cryptocurrency**: a digital or virtual currency that is secured by cryptography, which makes it nearly impossible to counterfeit or double-spend.

**Gas**: Fees that need to be paid in ether to miners in order to facilitate transactions and execute smart contracts.

