

WHY EM SMALL CAPS NOW: DIVERSIFYING CHINA TECH

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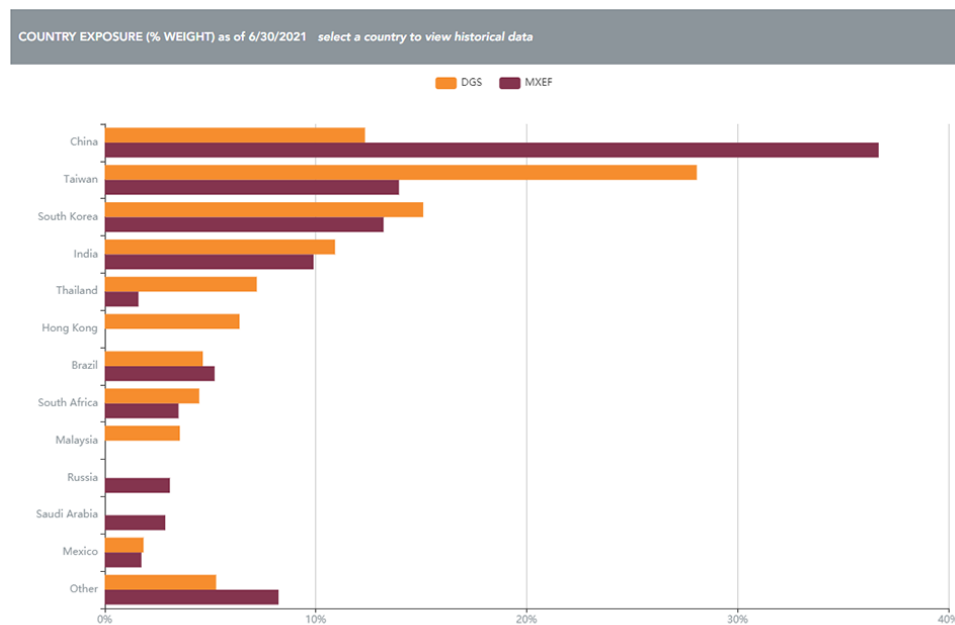
China’s [large-cap](#) technology stocks have come under immense pressure in the last three months—from actions taken against Ant Financial to delay its initial public offering to the latest regulatory actions against the education companies that crippled their ability to earn a profit.

Thus, we believe it may be a good time to review why emerging market [small-cap](#) stocks can help diversify some of the risks in the region, as it may seem counterintuitive that small caps can be less risky than large caps.

DGS Has Less China Weight

First, let’s take a look at country exposures in the [WisdomTree Emerging Markets SmallCap Dividend Fund \(DGS\)](#) and the broad [MSCI Emerging Markets Index \(MSCI EM\)](#).

China’s weight in the MSCI EM Index has grown to more than one-third with the long-term gains in those large tech giants. DGS, by contrast, had less than a 20% exposure in China and Hong Kong stocks.



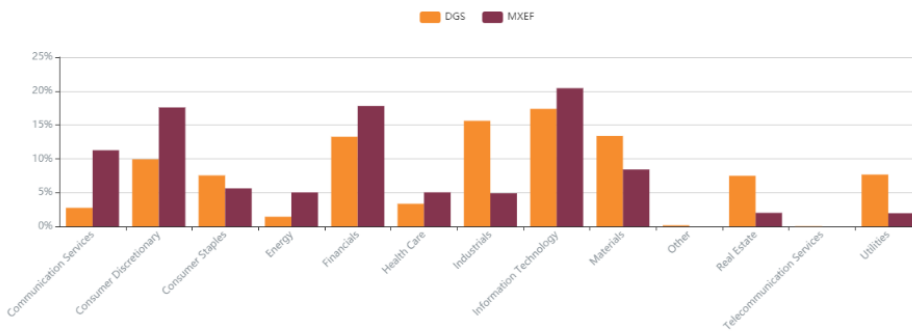
Source: WisdomTree Fund Comparison, as of 6/30/21. Subject to change.

For definitions of terms in the table, please visit the [glossary](#).

More Cyclical Reopening Stocks

The sector exposures one gets in DGS are also more tilted to [cyclical sectors](#) like Industrials and Materials and away from technology and communication services—further helping diversify portfolios in EM.

SECTOR EXPOSURE (% WEIGHT) as of 6/30/2021 [select a sector to view historical data](#)



Source: WisdomTree Fund Comparison, as of 6/30/21. Subject to change.

China Tech Still the Big Winner Over Five Years

Despite recent regulation in the Chinese technology sector, China technology stocks still remain top performers over the last five years. In fact, our [WisdomTree China ex-State-Owned Enterprises Index](#) has still outperformed the [S&P 500](#) over the last five years, even with the latest fall from grace.

DGS focuses on [dividend](#)-paying stocks—with a rigorous, valuation-based rebalance discipline. When we look at price-to-earnings ratios on estimated forward-looking earnings, we see [P/E ratios](#) in single digits at only 9.1x—whereas the broad MSCI EM Index is at 14.5x.

It is rare to find any market segment with this low of a market multiple—and this is not some narrow basket, as DGS has more than 750 constituents in its portfolio.

DIVIDEND AND BUYBACKS CHARACTERISTICS as of 6/30/2021 [select a characteristic to view historical data](#)

	DGS	MXEF
Dividend Yield	3.96%	1.78%
Net Buy Back Yield	-0.74%	-0.86%
Gross Buy Back Yield	0.41%	0.39%
Shareholder Yield	3.23%	0.92%

VALUATION RATIOS as of 6/30/2021 [select a characteristic to view historical data](#)

	DGS	MXEF
Price/Earnings (P/E)	10.58	18.88
Price/Earnings (P/E) Excl. Negative	10.31	16.72
Percent Negative Earn	1.60%	7.96%
Estimated Price/Earnings (P/E)	9.14	14.48
Estimated Price/Earnings (P/E) Excl. Negative	9.12	13.53

Source: WisdomTree Fund Comparison, as of 6/30/21. Subject to change.

For definitions of terms in the chart, please visit our [glossary](#).

Why Dividend Payers in EM Small Cap

We often describe dividends as a level of corporate governance in emerging markets because companies must have cash to pay dividends, and you can only “fake” a dividend for so long. Dividends have thus served as a measure of [quality](#) for these companies, and the data shows this was critical.

The zero-dividend yield segment of the [MSCI Emerging Markets Small Cap Index](#)—which averaged approximately 20% of the Index over the last 14 years—delivered negative returns and underperformed the market by more than 400 [basis points \(bps\)](#) a year.

The top two quintiles of dividend yield, by contrast, each returned more than 9% per year—more than 500 bps ahead of the broader EM Small Cap Index.

Whereas the cap-weighted MSCI Emerging Markets Small Cap Index had less than 30% of its weight allocated to those top two quintiles, the [WisdomTree Emerging Market SmallCap Dividend Index](#) had almost two-thirds of its weight allocated to those top dividend quintiles.

This attribution analysis shows the long-term outperformance of the WisdomTree Index was driven both by the over-weights to the highest dividend bucket and the under-weights to the zero and lowest-yield segments.

WTEMSC - WisdomTree Emerging Markets SmallCap Dividend Index VS. MXEFSC - MSCI Emerging Markets Small Cap Index

Dividend Yield Attribution As of: 6/30/2021

MTD QTD YTD 1Y 3Y 5Y 10Y Since Inception*

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Category	Attribution Component			Average Category Weight			Category Performance		
	Allocation	Stock Selection	Interaction	Total Attribution	Index Weight	Benchmark Weight	+/- Wgt	WT Index Return	Benchmark Return
1st Quintile (Highest Div. Yield)	2.24%	-0.35%	-0.52%	1.38%	40.67%	14.49%	26.19%	7.99%	9.57%
2nd Quintile	0.57%	-0.84%	-0.48%	-0.75%	25.50%	15.82%	9.69%	6.15%	9.14%
3rd Quintile	-0.02%	-0.22%	-0.16%	-0.40%	16.72%	16.05%	0.67%	6.12%	6.58%
4th Quintile	-0.00%	0.03%	-0.01%	0.02%	10.09%	15.73%	-5.64%	4.70%	4.78%
5th Quintile (Lowest Div. Yield)	0.73%	-0.59%	0.29%	0.43%	4.06%	17.08%	-13.02%	-1.17%	0.75%
Zero Div. Yield	1.39%	0.72%	-0.79%	1.31%	0.32%	18.37%	-18.05%	5.01%	-0.16%
N/A	0.05%	-0.12%	-0.18%	-0.25%	2.63%	2.48%	0.16%	-3.53%	-6.96%
Total	4.96%	-1.36%	-1.85%	1.74%	-	-	-	5.70%	3.96%

Source: WisdomTree Fund Comparison, as of 6/30/21. Subject to change. Past performance is not indicative of future results. You cannot invest directly in an Index.

Cyclical Rotation

During this rotation away from [growth](#), we have seen small caps with a [value](#) tilt perform particularly well in 2021 through July with outperformance by significant margins.

But equally interesting is that small caps have similar [volatility](#) as their large-cap brethren. We often think of the Russell 2000 as having significantly more volatility than the S&P 500—partly because there are so many more unprofitable companies in U.S. small caps.

But over the life of DGS, it has displayed volatility levels on par with the broader MSCI EM Index.

PERFORMANCE as of 7/30/2021		Cumulative Returns			Average Annual Total Returns					
Ticker	Fund	1-Month	3-Month	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception	Common Period 10/30/2007 - 7/30/2021
DGS	WisdomTree Emerging Markets SmallCap Dividend Fund (NAV)	-0.85%	1.14%	14.74%	34.38%	7.43%	9.53%	3.75%	3.86%	3.86%
MXEF	MSCI EM Index	-6.88%	-5.58%	0.22%	19.74%	7.75%	10.36%	3.60%	-	2.08%

VOLATILITY (STANDARD DEVIATION) as of 6/30/2021		Average Annual Volatility					
Ticker	Fund	1-Year	3-Year	5-Year	10-Year	Since Inception	Common Period 10/31/2007 - 6/30/2021
DGS	WisdomTree Emerging Markets SmallCap Dividend Fund (NAV)	12.05%	20.91%	17.71%	17.65%	21.26%	21.26%
MXEF	MSCI EM Index	12.25%	18.52%	16.10%	17.59%	-	21.63%

Source: WisdomTree Fund Comparison, as of 6/30/21. Subject to change. Past performance is not indicative of future results. You cannot invest directly in an Index. Volatility : A measure of the dispersion of actual returns around a particular average level.

For standardized performance of DGS, please click [here](#).

Factor Diversification

Almost all of WisdomTree’s own Model Portfolios have paired DGS with our [Emerging Markets ex-State-Owned Enterpri](#)

[ses Fund \(XSOE\)](#) for some time to achieve factor diversification—pairing the growth-tilted core XSOE with small-cap value stocks in DGS. That pairing worked particularly well in 2021—and the current uncertainty surrounding China technology stocks suggests DGS and small caps could play an ever-larger role in diversifying portfolios from the latest risks to emerging markets.

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You cannot invest directly in an index.

DEFINITIONS

Large-Capitalization (Large-Cap) : A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

Small caps : new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

MSCI Emerging Market Index : The MSCI Em (Emerging Markets) Index is a free-float weighted equity index that captures large and mid cap representation across Emerging Markets (EM) countries.

Cyclical sectors : Consumer Discretionary, Energy, Industrials, Materials, Financials and Information Technology sectors.

S&P 500 Index : Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Dividend : A portion of corporate profits paid out to shareholders.

Price-to-earnings (P/E) ratio : Share price divided by earnings per share. Lower numbers indicate an ability to access greater amounts of earnings per dollar invested.

Quality : Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over time.

MSCI EM Small Cap Index : Includes small cap representation across 21 Emerging Markets countries. The small cap segment tends to capture more local economic and sector characteristics relative to larger Emerging Markets capitalization segments.

Basis point : 1/100th of 1 percent.

Growth : Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

Value : Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over time.

Volatility : A measure of the dispersion of actual returns around a particular average level.