WHY IT MAY FINALLY BE TIME TO ADD COMMODITIES TO YOUR PORTFOLIO

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Something strange started happening at the beginning of 2018. For the first time in a long time, investors started asking us what we thought about commodities.

For the past several years, any time we talked about commodities, it felt like we were banging our heads against a wall. Investors were disinterested, and who could blame them? The performance of the asset class was nothing short of awful. To quote my colleague Jeff Weniger, <u>commodities became the star of his "stinker study"</u> starting back in 2013—and then they somehow performed even worse from there.

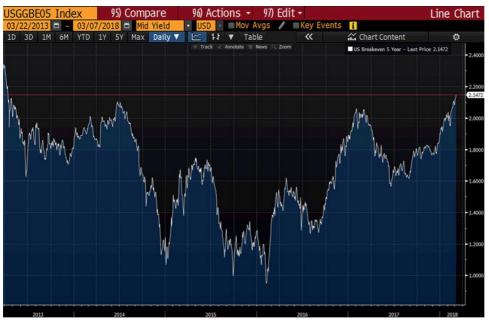
That said, we now have a few reasons to finally be positive on the asset class. As Jeff mentioned, commodities are a prime candidate for <u>mean reversion</u>, given a decade of disappointing performance. Continued weakness in the dollar has provided a tailwind for prices. From a demand perspective, China's Belt and Road initiative may act as a boon as the total expenditure of the project could reach as much as \$8 trillion by some estimates. President Trump has continued to float an infrastructure bill to improve the country's aging bridges, tunnels and roads, which would be a particularly welcome addition for those of us in the Northeast.

Structurally speaking, contango in the futures curve of many commodities led to severely negative <u>roll yields</u> for a few years, <u>but that has recently improved for several contracts</u>. Additionally, as the <u>Federal Reserve (Fed)</u> continues along its <u>r</u> <u>ate hike</u> trajectory, the collateral returns of commodities <u>futures contracts</u> have ticked up as well.

Inflation: The Elephant in the Room

But when making the case for commodities, the biggest determining factor almost always comes back to inflation. It's no coincidence that several years of commodity underperformance occurred at the same time when inflation remained stubbornly low in the U.S. With the potential for faster economic growth and with increased <u>Treasury</u> supply that could help moves rates higher, the possibility of inflation coming back has risen. In fact, the five-year <u>breakeven rate</u>, the market's measure of expected inflation, in early March hit the highest level in five years.





Sources: WisdomTree, Bloomberg, as of 3/7/18. Past performance is not indicative of future results. This chart represents the U.S. five-year breakeven rate.

The most obvious connection between the two is that commodities are commonly viewed as a natural <u>hedge</u> for inflation—and that inflation is often driven by rising commodity prices. However, when viewing inflation from the context of an investor portfolio, we think commodities make sense for two additional reasons.

Time to Rethink the 60/40

With the coordinated sell-off in the first quarter of 2018 in both stocks and bonds, the correlation between the two asset classes moved upward at the worst possible time for investors. For the last several years, investors could be sure that in the rare occasions when their stocks were down in value, their bond portfolios were likely helping buffer from losses—but not this time. If the two asset classes can no longer be counted on to move in opposite directions, the typical <u>60/40 portfolio</u> may be more vulnerable than normal.

UBS recently published a research paper that digs into the historical <u>correlation</u> between stocks and bonds. In the report, the authors state that the correlation was most influenced by two data points: the level and <u>volatility</u> of inflation.¹ During times with high inflation or more volatile inflation prints, the correlation between the asset classes rose. In other words, when inflation goes up, the diversification benefits between stocks and bonds go down.

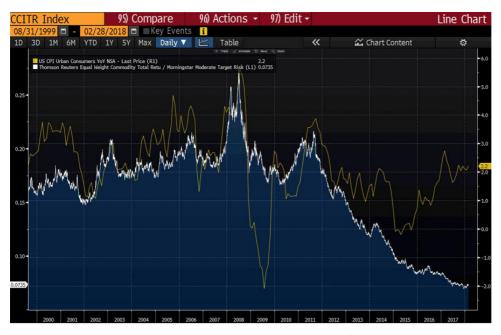
From a portfolio perspective, this can have huge ramifications. Should we be reentering an inflationary environment, investors need to be aware that their traditional asset allocation framework may not work as they expect it to. With a potentially positive correlation between stocks and bonds, it may make sense for investors to look to alternative asset classes for their portfolios—with commodities seemingly a natural fit.

Not Just a Hedge, an Outperformer

The second reason is because when inflation moves upward, these periods historically have been the precise times when commodities not only maintain their value, it also marks when they outperform the traditional 60/40 portfolio.

The <u>Thomson Reuters Equal Weight Continuous Commodity Index</u> was incepted in August 1999. Dating back to its inception, there historically has been a strong correlation between the U.S. <u>Consumer Price Index</u> and the relative performance of the commodity index compared with a moderate investor model.





Sources: WisdomTree, Bloomberg, as of 2/28/18. Past performance is not indicative of future results. You cannot invest directly in an index. Yellow line represents year-over-year U.S. Consumer Price Index. White line represents ratio of Thomson Reuters Equal Weight Continuous Commodity Index to Morningstar Moderate Target Risk Index.

Admittedly, the linkage appears to have moved apart since September 2015 (largely due to U.S. equities continuing their remarkable post-crisis run, as over this time, the <u>S&P 500</u> has risen 48%, with its <u>price-to-earnings ratio</u> expanding from 17x to 23x earnings²). Whether this represents a permanent break or a temporary breather from a 15-year trend may soon be determined.

More Than Just Oil

When analyzing potential vehicles in which to invest, we've found that some of the largest commodity mutual funds and exchange-traded funds (EFTs) are concentrated in contracts related to energy and oil. While the price of a barrel of oil is undoubtedly important, just as with all other asset classes, we think diversification is key.

The <u>WisdomTree Continuous Commodity Index Fund (GCC)</u>, which tracks the Thomson Reuters index, equally weights 17 different commodities contracts and rebalances daily. This ensures no individual contract or sector can dominate the underlying exposure of the ETF, and that its return drivers will have more determinants than just the price of oil.

With investors finally reconsidering adding commodities to their portfolios once again, we think a strategy like GCC can be a very useful diversification tool—especially if the inflation that the market is anticipating finally arrives.

¹"Relationship Troubles," UBS Asset Management, February 2018

²Sources: WisdomTree, Bloomberg, FactSet. From 9/30/2015 through 2/28/2018

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DEFINITIONS

Mean reversion : The concept that a series of returns has a tendency to return to its average level over longer periods, even if shorter periods can exhibit wide swings.

Roll Yield : The yield that an investor in futures receives as the long position converges to spot. .

Federal Reserve : The Federal Reserve System is the central banking system of the United States.

Rate Hike : refers to an increase in the policy rate set by a central bank. In the U.S., this generally refers to the Federal Funds Target Rate.

Futures/Futures Contract : Reflects the expected future value of a commodity, currency or Treasury security.

Inflation : Characterized by rising price levels.

Treasury: Debt obligation issued by the U.S. government with payments of principal and interest backed by the full faith and credit of the U.S. government.

Break-even inflation rate : For a given bond maturity, for example five years, the interest rate on the five-year nominal bond minus the interest rate on the five-year inflation adjusted bond; meant to approximate expected inflation over that time frame, in this case five years.

Hedge : Making an investment to reduce the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting position in a related security, such as a futures contract.

60/40 Portfolio : A portfolio of 60% equities and 40% fixed income.

Correlation: Statistical measure of how two sets of returns move in relation to each other. Correlation coefficients range from -1 to 1. A correlation of 1 means the two subjects of analysis move in lockstep with each other. A correlation of -1 means the two subjects of analysis have moved in exactly the opposite direction.

Volatility : A measure of the dispersion of actual returns around a particular average level. .

Thomson Reuters Equal Weight Continuous Commodity Total Return Index: is a broad-based commodity index consisting of 17 different commodities. Each of the commodities is continuously rebalanced and a Treasury bill return is added to the return from the commodities to reflect interest earned on margin.

Consumer Price Index (CPI): A measure that examines the weighted average of prices of a basket of consumer goods and services, such as transportation, food and medical care. The CPI is calculated by taking price changes for each item in the predetermined basket of goods and averaging them; the goods are weighted according to their importance. Changes in CPI are used to assess price changes associated with the cost of living.

S&P 500 Index : Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

Price-to-earnings (P/E) ratio: Share price divided by earnings per share. Lower numbers indicate an ability to access greater amounts of earnings per dollar invested.

