# FIFTH CONSECUTIVE YEAR OF DOUBLE DIGIT DIVIDEND GROWTH

## Jeremy Schwartz — Global Chief Investment Officer 12/11/2014

WisdomTree conducts the annual <u>rebalance</u> of its U.S. dividend Index family in December, with the <u>annual screening</u> <u>date</u> occurring on the last trading day of every November. The annual screening process provides a plethora of data about how <u>dividends</u> for the U.S. equity markets have changed over time and gives important information about the underlying market <u>fundamentals</u>. In the table below, we look at the <u>Dividend Stream@</u> for the <u>WisdomTree Dividend</u> <u>Index</u>, WisdomTree's broadest and most inclusive dividend Index. Dividends, a key gauge of the market's underlying fundamentals, continue to set new highs with another year of double-digit growth. **Figure 1: WisdomTree Dividend Index (WTDI)** *Dividend* 

														×		,_		
Sector in WisdomTree Dividend Index (WTDI)		vember ), 2007	1.1	wember ), 2008		wember 0, 2009		ovember 3, 2010		ovember 0, 2011		ovember 0, 2012	1.2	wember 0, 2013		wember ), 2014	Growth 11/30/2013- 11/30/2014	Cumulative Growth: 11/30/2007- 11/30/2014
Consumer Discretionary	s	19.37	s	18.29	s	15.96	s	19.42	\$	22.70	s	27.59	s	32.40	s	38.78	19.69%	100.20%
Consumer Staples	s	33.13	S	34.88	s	36.92	S	39.88	S	43.55	S	45.02	S	49.39	s	52.55	6.39%	58.61%
Energy	s	20.95	S	22.89	S	22.94	S	24.34	S	27.60	S	31.87	S	36.19	S	40.81	12.76%	94.79%
Financials	S	95.72	s	62.23	S	29.36	S	33.03	s	45.33	S	54.79	S	65.25	s	79.16	21.32%	-17.30%
Health Care	s	26.83	S	29.03	S	25.88	S	27.97	S	31.76	S	34.54	S	36.93	s	39.48	6.90%	47.15%
Industrials	s	30.77	S	34.14	S	25.35	S	27.37	S	31.60	S	34.57	S	37.98	s	43.49	14.52%	41.33%
Information Technology	S	16.17	\$	17.89	S	19.27	S	22.18	\$	27.51	\$	44.01	S	51.96	\$	55.85	7.48%	245.37%
Materials	S	12.73	\$	12.47	S	8.75	\$	11.15	\$	13.70	\$	14.74	S	14.49	\$	15.37	6.13%	20.76%
Telecommunication Services	S	15,45	S	16.96	S	17.45	S	18.33	S	19.15	S	19.12	S	18.55	S	21.19	14,19%	37,13%
Utilities	S	17.40	S	18.46	S	19.04	S	20.19	S	21.08	S	22.66	s	23.19	s	23.72	2.31%	36.34%
Total Dividend Stream	\$	288.53	\$	267.25	\$	220.92	\$	243.86	\$	283.98	\$	328.92	\$	366.32	\$	410.40	12.03%	42.24%
Total ex-Financials	\$	192.81	\$	205.02	\$	191.56	\$	210.83	\$	238.64	\$	274.13	s	301.07	\$	331.35	10.05%	71.85%
Year over Year dividend Growth (%)				-7%		-17%		10%		16%		16%		11%		12%		

Sources: WisdomTree, Bloomberg, as of 11/30/14. Past performance is not indicative of future results. *Dividend Stream* is reported in billions of U.S. dollars. You cannot invest directly in an index. Subject to change.

#### • New Record Dividend

**Stream:** 2014 marks the fifth consecutive year of double-digit growth for the U.S. *Dividend Stream*. Remarkably, the cumulative decline of more than 23% from 2007 to 2009 has been erased, and 2014 marks a new high—42% above the

mark set in 2007.<sup>1</sup> • **Tech Titan Growth:** Information Technology sector dividends have grown a remarkable 245% since November 30, 2007. At the prior peak, this sector constituted only 5.6% of the Dividend Stream, whereas now it constitutes more than 13.6% and is the second-largest dividend-paying sector behind Financials. • Financials Displayed Highest Growth: The sector grew its dividends more than 21% since last year's screening and has averaged more than 20% growth over the past five years. Even after the impressive growth since the 2009 lows, the sector's dividends are still more than 17% below their 2007 highs, and it's the only sector whose Dividend Stream remains below its 2007 highs. • Consumer Discretionary Grew close to 20%: The sector grew close to 20% since last year's screening and has grown its dividends over 100% on a cumulative basis since 2007, ranking second after Information Technology. The sector's dividends fell more than 17% during the recession, lagging only the Financials and Materials sectors during the crisis, but Consumer Discretionary has clearly rebounded much more quickly than those two sectors. This sector is also in focus this year as one that may stand to benefit the most from recent declines in oil prices—as consumers have more discretionary income they can spend on other items. Number of Dividend Payers Also Increases The November 30, 2014, rebalance screening makes it clear that the Dividend Stream has grown significantly, and one reason for that growth is the increased number of companies paying dividends. The table below helps illustrate how these new dividend payers are continuing to be a very significant part of the Russell 3000 Index market cap. Figure 2: **WisdomTree** Dividend Index (WTDI) Historical Trends



Date	WTDI # of Constituents	WTDI Total Market Cap (\$ trn)	Russell 3000 Total Market (\$ trn)	WTDI Percent of Russell 3000 Index
12/31/2006	1522	12.75	16.40	77.71%
12/31/2007	1443	12.45	16.88	73.77%
12/31/2008	1207	7.73	10.19	75.91%
12/31/2009	1179	9.34	12.82	72.85%
12/31/2010	1239	10.64	15.09	70.51%
12/31/2011	1297	10.94	14.74	74.21%
12/31/2012	1348	12.80	16.64	76.90%
12/31/2013	1398	17.10	21.82	78.37%
11/30/2014	1463	18.19	23.96	75.93%

Sources: WisdomTree, Bloomberg, as of 11/30/14. WTDI information based of most recent screening. Past performance is not indicative of future results. You cannot invest directly in an index. Subject to change.

• Over 100 Additions: There were over 100 additions to WTDI this year, and they contributed \$7.2 billion to the *Dividend Stream*. This year's rebalance saw more than 100 additions for the second year in a row, but the total number of constituents is still below its prerecession highs. Two of the largest additions were General Motors and Intercontinental Exchange Inc., contributing \$1.9 billion and \$293

million, respectively.<sup>2</sup> • A Large Majority of Constituents Exhibited *Dividend Stream* Growth: Excluding the additions, over 98% of the current constituents remained in the Index, meaning 98% of the constituents have indicated they will continue to pay dividends. Of the constituents remaining in the Index, approximately 88% have increased their indicated *Dividend Stream* since last year's screening. Household names like Verizon Communications, Bank of America,

General Electric, Wells Fargo and Microsoft were some of the leaders in the indicated Dividend Stream growth<sup>3</sup>. **Conclusion** WisdomTree interprets this year's aggregate dividend growth of more than 12% as a very positive indicator of underlying market fundamentals. Even more impressive is the fact that this was the fifth consecutive year of double-digit dividend growth. We take comfort in the fact that the overall <u>valuations</u> of dividend stocks have not become overly stretched as a result of this strong dividend growth and believe future dividend growth could provide a notable foundation for potential future gains. <sup>1</sup>Each calendar year mentioned refers to the November 30 screening date for that year. <sup>2</sup>General Motors' and Intercontinental Exchange Inc. projected rebalance weights in the WisdomTree Dividend Index are 0.47% and 0.07%, respectively. <sup>3</sup>The projected rebalance weights of the mentioned companies in the WisdomTree Dividend Index are as follows: Verizon Communications, 2.22%; Bank of America, 0.51%; General Electric, 2.15%; Wells Fargo, 1.77%; Microsoft, 2.49%.

#### Important Risks Related to this Article

Dividends are not guaranteed, and a company's future ability to pay dividends may be limited. A company currently paying dividends may cease paying dividends at any time.

For standardized performance and the most recent month-end performance click <u>here</u> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our Economic & Market Outlook

View the online version of this article <u>here</u>.



#### **IMPORTANT INFORMATION**

### U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.



### DEFINITIONS

**Rebalance** : An index is created by applying a certain set of selection and weighting rules at a certain frequency. WisdomTree rebalances, or re-applies its rules based selection and weighting process on an annual basis.

**Annual screening date** : The screening date refers to the date upon which characteristics of eligible constituent firms are measured, whereas the rebalance refers to when the results from the screening date are implemented by way of Index weights and constituents.

Dividend : A portion of corporate profits paid out to shareholders.

**Fundamental value** : The value of a firm that is related to a company's actual operations and production as opposed to changes in share price.

**Russell 3000 Index** : Measures the performance of the 3,000 largest U.S. companies based on total market capitalization.

**Valuation** : Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

