

AN UPDATE ON EMERGING MARKET LOCAL DEBT POSITIONING

Rick Harper — Chief Investment Officer, Fixed Income and Model Portfolios

04/10/2014

After a weak start to the year, [emerging market \(EM\)](#) fixed income recovered to finish the quarter strongly. Despite an intensification of geopolitical [risks](#) and a renewal of “hard landing” fears in China, emerging market local debt showed significant resiliency, with 13 out of 19 countries posting positive returns year-to-date.¹ In aggregate, [valuations](#) have become much more attractive compared to last year, though [headwinds](#) in the form of rate pressure in the U.S., growth concerns in China, and a full slate of elections present near-term [volatility](#). We continue to believe in the long-term story for EM debt and recognize that many governments have taken proactive steps to address some external vulnerabilities. Unfortunately, a select few governments have not confronted their issues, which could pose additional [downside](#) risks. In several cases, political risks have potentially exacerbated these pressures. As an [actively managed exchange-traded fund](#), the [WisdomTree Emerging Markets Local Debt Fund \(ELD\)](#) has the ability to provide different exposures than those provided by its performance benchmark. As opposed to a [market capitalization-weighted](#) benchmark, the Fund seeks to target exposure to debt of emerging market issuers across 3 tiers (10.71%, 7.14% and 3.57%). During the quarter, WisdomTree, as part of its [structured investment process](#), sought to reduce portfolio exposures to certain issuers while increasing exposures to others. In this blog post, we will provide more insight into the Fund Strategy Committee’s decisions—such as the catalysts that triggered these actions and their impact thus far on each portfolio’s positioning—as well as our overall thoughts on local debt as an asset class. **Allocation Changes: Emerging Markets Local Debt Fund**

Action	Country	New Target	Change in Weight
<i>Upgrade, Top Tier</i>	Poland	10.71%	4.04%
<i>Downgrade, Middle Tier</i>	Russia	7.14%	-2.86%
<i>Downgrade, Bottom Tier</i>	Turkey	3.57%	-3.10%
<i>Downgrade, Bottom Tier</i>	Thailand	3.57%	-3.10%

(ELD)

Subject to change. As of March 4, 2014

The Rationale Behind Allocation Changes

Poland: Upgraded to Top Tier With nearly 43% of its export volume going to Germany, the United Kingdom, France and Italy, we believe Poland can directly benefit from a greater integration with Europe and a stronger [Eurozone](#). Even though we have seen significant revisions to economic forecasts in the region, most analysts currently agree Poland will grow at the fastest rate of any emerging European economy (3.0%).² Debt to [Gross Domestic Product \(GDP\)](#) continues to decline, while fiscal balances appear stable. With geopolitical risk in the region an ongoing concern, further integration into the European economy appears to be a key priority for the government and could result in additional [upside](#) surprises. **Russia: Downgraded to Middle Tier** Prolonged tensions with Ukraine and uncertainty around President Vladimir Putin’s political calculus are clear negatives for the Russian economy and foreign capital flows. However, while these political concerns may have tipped the balance, Russia’s economy was showing signs of slowing even before the current crisis developed. Russia’s once healthy [current account](#) surplus has faded from view and now represents a headwind deterring growth. Additionally, the emergency 1.5% rate hike by the Russian central bank to stem outflows will apply additional restraint on an economy already forecasted to grow at a less than 1% in 2014.³ However, as emerging market investors, we feel Russia is, in many respects, too large to ignore. With an economy of over \$2 trillion—the sixth largest in the world—completely eliminating exposure to the ruble and its comparatively attractive level of carry can introduce its own element of risk.⁴ While a political solution remains in flux, we believe an underweight position to Russia appears prudent. **Turkey: Downgraded to Bottom Tier** While the central bank’s dramatic [tightening](#) in January provided some near-term relief, the Turkish economy continues to face significant external vulnerability from sticky inflation, a large current account deficit, dwindling [foreign exchange \(FX\) reserves](#), and a sizable percentage of local debt

held by foreign investors.⁵ This weak foundation is likely to be exacerbated by a volatile Turkish political climate. Favorable results for the ruling party in local elections on March 30 diffused some near-term tensions, but we fear that these tensions are likely to re-emerge before the presidential election in August. In fact, Prime Minister Recep Tayyip Erdogan could feel emboldened by the results, and double down on policies that have materially weakened Turkey's economy in recent years and distanced it from the capital markets. Additionally, while the move by the Turkish central bank did much to bolster its credibility, the highest borrowing rates across the emerging markets should have a direct impact on economic growth for Turkey. **Thailand: Downgraded to Bottom Tier** Thailand is in a fundamentally better position than Turkey, but cracks in a once vibrant economy are showing. The current account has been negative for the past two years and the gap between GDP growth and potential now ranks among the largest in Asia, excluding Japan.⁶ A challenging political situation could lead to further deterioration. On March 23, 2014, Thailand's Constitutional Court ruled that the elections from February 2 were not valid. While active protests have largely subsided in Bangkok, previous protests have had a significant impact on the country's tourism industry, which accounts for 9% – 15% of GDP.⁷ Even though protesters have limited their activities in the streets in the past few weeks, Thai Prime Minister Yingluck Shinawatra is now being forced to answer corruption and abuse-of-power charges from the country's highest court, which could further cloud its outlook. **Brazil: No Tier Change** Standard & Poor's decision to downgrade the sovereign rating of Brazil to BBB- on March 24, 2014, represents the first S&P downgrade experienced in ELD since its inception. However, we remain comfortable with the economic risks in Brazil (such as difficult growth environment and persistent inflation pressures) when balanced against its currency and income potential (12.7% for five year government debt).⁸ In fact, the market actually rallied on the announcement—on account of S&P's stable outlook. While Brazil continues to face many economic headwinds, we remain somewhat positive that a rebound in growth could have a significant impact on asset levels. **Increasing Differentiation** In addition to the moves discussed, we remain comfortable with an underweight to South Africa in comparison to the performance benchmark. Over the past several months, we have been somewhat heartened that many of the potentially more vulnerable economies (Brazil, India and Indonesia) have taken proactive steps to stabilize their currencies, reduce their vulnerabilities and lay a foundation for future growth. Consequently, within the broader theme of differentiation among EM issuers, we are seeing an increased variety in those countries once categorized as vulnerable. We believe that investors will continue to look to Asia as well as Latin America over the next several months as ways to access opportunities in emerging markets. Absent a significant catalyst, we believe that the fundamental story in Asian growth and attractive carry in Latin America will attract a greater percentage of assets compared to slowing growth and geopolitical uncertainty in the Eastern Europe. **A Look at ELD's Position Compared to the J.P. Morgan GBI-EM Global Diversified Index** • Overweight: Brazil, Chile, Colombia, Malaysia, Mexico, Peru, Philippines, Poland, Romania • Underweight: Hungary, Nigeria, Russia, South Africa, Thailand, Turkey • Out-of-Index Allocations: China, South Korea, India **Year-to-Date Performance Snapshot**

As of 3/31/14				JP Morgan GBI-EM Global Diversified (USD)		
	Target Weight (GBI-EM)	Yield to Maturity (%)	Duration (Years)	One Week	Month to Date	Year to Date
JP Morgan GBI-EM Global Diversified	100.0%	6.9%	4.63	2.94%	2.81%	1.90%
Brazil	10.0%	9.6%	5.37	4.72%	7.06%	13.08%
Chile	0.9%	5.4%	5.26	2.37%	2.15%	-4.41%
Colombia	2.5%	6.0%	4.07	2.07%	7.47%	0.59%
Hungary	5.4%	4.7%	3.68	2.85%	2.58%	-1.76%
Indonesia	8.3%	8.2%	6.73	1.51%	5.77%	13.29%
Malaysia	10.0%	4.0%	5.03	1.20%	0.78%	1.67%
Mexico	10.0%	6.2%	5.76	1.61%	2.79%	3.63%
Nigeria	1.7%	13.9%	3.28	1.36%	1.08%	-2.07%
Peru	1.7%	6.4%	6.98	1.86%	2.14%	0.49%
Philippines	0.5%	5.4%	8.59	0.49%	1.57%	-3.40%
Poland	10.0%	3.7%	3.78	1.01%	0.74%	1.04%
Romania	1.5%	4.5%	2.98	1.39%	1.39%	1.20%
Russia	10.0%	8.4%	4.10	4.99%	0.79%	-9.01%
South Africa	10.0%	8.4%	6.10	4.50%	3.90%	0.49%
Thailand	8.3%	3.4%	4.97	0.67%	0.86%	2.95%
Turkey	9.2%	9.9%	3.43	8.72%	5.43%	3.18%

Out of Index

China	0.0%	4.4%	5.06	-0.40%	-1.19%	-0.30%
India	0.0%	9.0%	5.54	2.02%	5.51%	6.23%
South Korea	0.0%	3.4%	5.88	1.48%	0.47%	0.54%

Source: J.P. Morgan, as of 3/31/14. You cannot invest directly in an index. Past performance is not indicative of future results. Index performance is not indicative of fund performance. Subject to change.

The Market Outlook

After strong performances for most emerging markets in February and March, analysts were concerned that—absent a catalyst or material pickup in EM growth—markets would not be able to sustain their recent rally. We believe that investors have been slowly moving back into emerging markets, as valuations appear cheap on an absolute and a relative basis. This resulted in a strong rally across emerging markets during the last week of March, pushing EM local debt into positive territory one of the only times this year. The rally in EM currencies (after a massive hike by the Turkish central bank on January 28) has also been encouraging. However, there has been continued uneasiness concerning U.S. rates ticking higher once investors stop focusing on disappointing Q1 data and geopolitical risk. That said, there has been an interesting response from EM currencies since the [hawkish](#) tone of Janet Yellen's first Federal Open Market Committee (FOMC) meeting. With a majority of EM currencies weaker over the last six months, markets were concerned the FOMC meeting could lead to inflationary pressures. However, inflation has been largely contained (notably in Brazil and India), providing strong support for currency and asset performance. More traders are starting to view the negative carry costs of shorting EM currencies as an increasingly difficult hurdle. This hasn't necessarily translated into robust, sustained inflows back into EM assets, but less selling pressure has dampened headwinds, allowing for markets to rise. Ultimately, after a rough patch of market volatility and headline risk, our outlook for EM assets remains much more positive than it does for many opportunities in developed markets. While volatility may reappear at any time, we believe that these fluctuations may ultimately lead to opportunity for intermediate and long-term investors. ¹Source: J.P. Morgan, as of 3/31/14. ²Source: Bloomberg, as of 3/31/14. ³Source: Bloomberg, as of 3/31/14. ⁴Source: World Bank data (purchasing power parity terms), 07/13. ⁵Source: J.P. Morgan. ⁶Source: J.P. Morgan, 02/14. ⁷Source: Barclays. ⁸Source: WisdomTree, Bloomberg as of 3/31/14.

Important Risks Related to this Article

There are risks associated with investing, including possible loss of principal. Foreign investing involves special risks, such as risk of loss from currency fluctuation or political or economic uncertainty. Investments in emerging, offshore or frontier markets are generally less liquid and less efficient than investments in developed markets and are subject to additional risks, such as risks of adverse governmental regulation and intervention or political developments. Derivative investments

can be volatile, and these investments may be less liquid than other securities, and more sensitive to the effects of varied economic conditions. Fixed income investments are subject to interest rate risk; their value will normally decline as interest rates rise. In addition, when interest rates fall, income may decline. Fixed income investments are also subject to credit risk, the risk that the issuer of a bond will fail to pay interest and principal in a timely manner or that negative perceptions of the issuer's ability to make such payments will cause the price of that bond to decline. Unlike typical exchange-traded funds, there are no indexes that these Funds attempt to track or replicate. Thus, the ability of the Funds to achieve their objectives will depend on the effectiveness of the portfolio manager. Due to the investment strategy of certain Funds, they may make higher capital gain distributions than other ETFs. Please see the Funds' prospectus for specific details regarding the Funds' risk profile. Investments focused in Europe are increasing the impact of events and developments associated with the region, which can adversely affect performance.

For standardized performance and the most recent month-end performance click [here](#) NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

For more investing insights, check out our [Economic & Market Outlook](#)

View the online version of this article [here](#).

IMPORTANT INFORMATION

U.S. investors only: Click [here](#) to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages (www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.

DEFINITIONS

Emerging market : Characterized by greater market access and less potential for operational risks when compared to frontier markets, which leads to a larger base of potentially eligible investors.

Risk : Also standard deviation, which measures the spread of actual returns around an average return during a specific period. Higher risk indicates greater potential for returns to be farther away from this average.

Valuation : Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

Headwind : challenges to performance or expectations of performance.

Volatility : A measure of the dispersion of actual returns around a particular average level. .

Downside : Currency depreciation.

Actively managed ETFs : Investment strategy where a manager selects securities in an attempt to outperform the performance benchmark.

Market capitalization-weighting : Market cap = share prices x number of shares outstanding. Firms with the highest values receive the highest weights in approaches designed to weight firms by market cap.

Eurozone (EZ) : Consists of the following 18 countries that have adopted the euro as their currency: Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Luxembourg, Malta, the Netherlands, Portugal, Slovakia, Slovenia and Spain (source: European Central Bank, 2014).

Gross domestic product (GDP) : The sum total of all goods and services produced across an economy.

Upside : Currency appreciation.

Current account : The difference between a nation's total exports of goods, services and transfers, and its total imports of them.

Tighten : a decline in the amount of compensation bond holders require to lend to risky borrowers. When spreads tighten, the market is implying that borrowers pose less risk to lenders.

Fundamentals : Attributes related to a company's actual operations and production as opposed to changes in share price.

Foreign Exchange (FOREX, FX) : The exchange of one currency for another, or the conversion of one currency into another currency.

Hawkish : Description used when worries about inflation are the primary concerns in setting monetary policy decisions.