HIGH DIVIDENDS FOR STAGFLATION

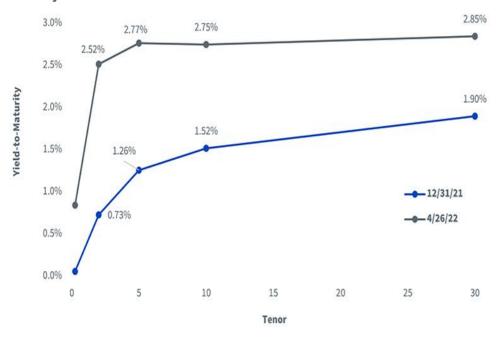
Matt Wagner — Associate Director, Research 04/28/2022

The topic of stagflation and comparisons to the 1970s has reached a fever pitch recently.

For the first time in decades, concerns over out-of-control <u>inflation</u>, a behind-the-curve <u>Federal Reserve</u> and a slowing economy are sending both equities and bonds tumbling.

The main arguments underpinning the case for stagflation are a flat—and briefly inverted—<u>yield curve</u> that indicates expectations for an impending economic slowdown coupled with surging energy prices.

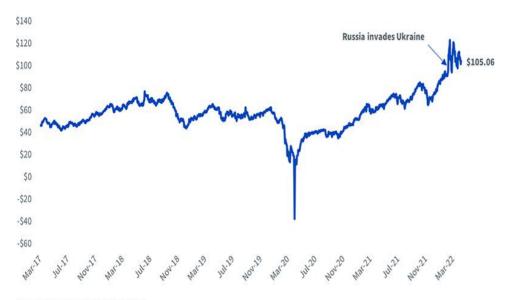
Treasury Yield Curve



Sources: WisdomTree, FRED.

WTI Spot Oil Prices per Barrel





Sources: WisdomTree, FRED, 3/21/17-4/26/22.

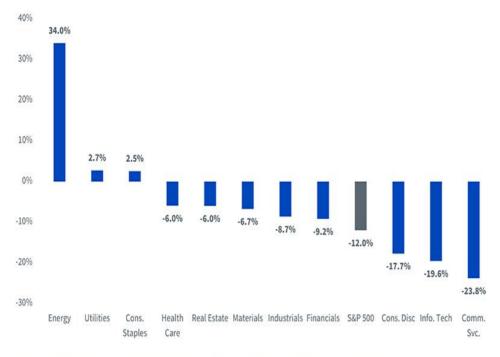
While stagflation may not be the base-case scenario for many investors, how to allocate in this scenario now requires at least some consideration.

Sector Allocations

According to Bank of America research, the best-performing sectors during stagflation have historically been Utilities, Energy and Staples. The worst have been Consumer Discretionary, Information Technology and Communication Services.

Year-to-date performance has thus far favored the stagflation havens. Energy (+34%), Utilities (+3%) and Staples (+3%) have been the best performing sectors, while Consumer Discretionary (-18%), Information Technology (-20%) and Communication Services (-24%) have been the worst.

Year-to-Date Sector Returns



Sources: WisdomTree, S&P, 4/26/22. You cannot invest directly in an index. Past performance is not indicative of future returns.

Sector performance can arguably be explained as much by stagflation concerns as by a rotation from <u>growth</u> to <u>value</u> after growth index multiples became wildly stretched and the forward <u>price-to-earnings ratio</u> of the <u>Russell 1000 Growth</u>



Index (32.0x) peaked at over two times the multiple on the Russell 1000 Value Index (15.8x) last November.

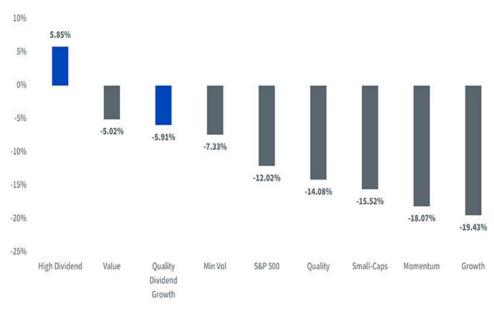




Sources: WisdomTree, FactSet, Russell, 4/30/02-3/31/22. You cannot invest directly in an index.

Amid this rotation, high dividends—which tend to skew toward value—have been one of the best-performing pockets of global equity markets.

YTD Factor Index Performance



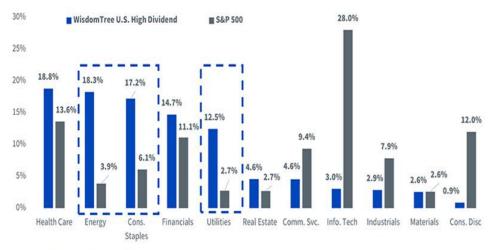
Sources: WisdomTree, FactSet, Russell, MSCI, S&P, 4/26/22. You cannot invest directly in an index. Past performance is not indicative of future returns. High Dividend: WisdomTree U.S. High Dividend Index. Quality Dividend Growth: WisdomTree U.S. Quality Dividend Growth Index. Value: Russell 1000 Value Index. Small Caps: Russell 2000 Index. Min Vol. MSCI USA Minimum Volatility Index. Quality: MSCI USA Sector-Neutral Quality Index. Momentum: MSCI USA Momentum Index. Growth: Russell 1000 Growth Index.

Sector allocations of the <u>WisdomTree U.S. High Dividend Index</u> are well aligned with the sectors that, according to BofA's research, tend to benefit the most from a stagflation environment. The Index has a combined over-weight of 35%



in Energy (+14%), Staples (+11%) and Utilities (+10%).

Index Sector Weights

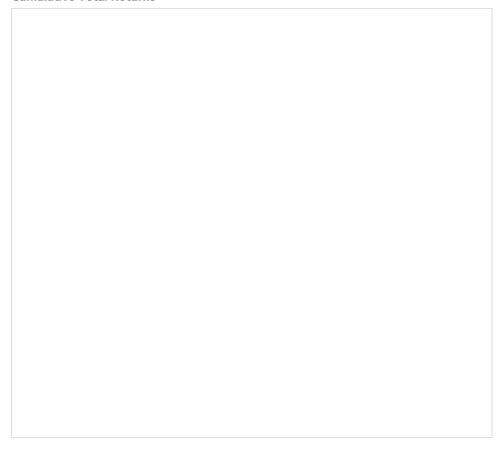


Sources: WisdomTree, FactSet, 3/31/22. You cannot invest directly in an index.

For clients considering how to allocate in a world of slow economic growth and persistently high inflation, an allocation to high-dividend payers may be just the solution.

To compare to the 1970s experience, the two highest-dividend-yield quintiles handily outperformed the market, and the lowest-dividend-yield companies were laggards.

Cumulative Total Returns



Important Risks Related to this Article

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You cannot invest directly in an index.



DEFINITIONS

Stagflation: a situation in which the inflation rate is high, the economic growth rate slows.

Inflation: Characterized by rising price levels.

Federal Reserve: The Federal Reserve System is the central banking system of the United States.

Curve: Refers to the yield curve. Positioning on the yield curve is important to investors, especially during non-parallel shifts.

Growth: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

Value: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

Price-to-earnings (P/E) ratio: Share price divided by earnings per share. Lower numbers indicate an ability to access greater amounts of earnings per dollar invested.

Russell 1000 Growth Index: A measure of the large-cap growth segment of the U.S. equity universe, selecting from the Russell 1000 Index.

Russell 1000 Value Index: A measure of the large-cap value segment of the U.S. equity universe, selecting from the Russell 1000 Index.

