# INTERNATIONAL QUALITY

Matt Wagner — Associate Director, Research 08/23/2022

<u>Value's</u> outperformance this year has not been an exclusively U.S. phenomenon.

U.S. investors' focus has been on the collapse of tech favorites—companies like Netflix and Meta, each down more than 50% from peak market caps—and the resurgence of "old economy" sectors like Energy and Utilities.

In the developed international markets, value has similarly bested growth across large, mid- and small caps.

# MSCI EAFE Style Indexes as of 8/15/22

		Year-to-Date	
	Value	Blend	Growth
Large	-8.01%	-13.28%	-18.73%
Mid	-11.50%	-17.35%	-23.23%
Small	-13.41%	-17.90%	-22.42%

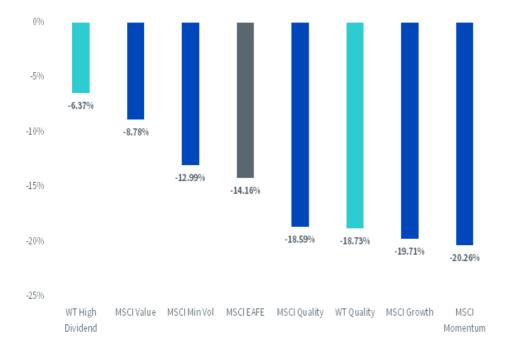
Sources: WisdomTree, MSCI. Large-, mid- and small-cap indexes are the MSCI EAFE Large Cap, MSCI EAFE Mid Cap and MSCI EAFE Small Cap indexes, respectively, and their corresponding growth- and value-style indexes. Index returns are net total returns. You cannot invest directly in an index. Past performance is not indicative of future returns.

Quality indexes, particularly those focused on profitability, tend to tilt toward growth.

A growth bias has contributed to developed international quality lagging more value-tilted factors like high dividends.

Year-to-Date Developed International Index Performance as of 8/15/22





Sources: WisdomTree, MSCI. WT High Dividend = WisdomTree International High Dividend Index. MSCI Value = MSCI EAFE Value Index. MSCI Min Vol = MSCI EAFE
Minimum Volatility Index. MSCI Quality = MSCI EAFE Quality Index. WT Quality = WisdomTree International Quality Dividend Growth Index. MSCI Growth = MSCI
EAFE Growth Index. MSCI Momentum = MSCI EAFE Momentum Index. You cannot invest directly in an index. Past performance is not indicative of future returns.

#### **Defining Quality**

Each index provider defines quality slightly differently.

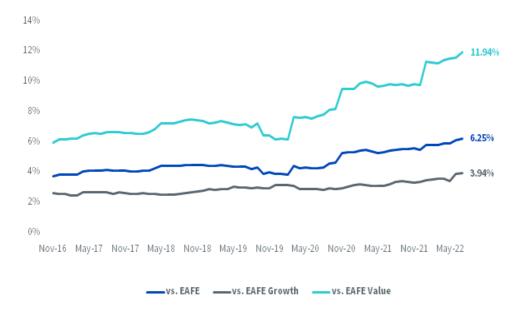
WisdomTree's definition of quality includes metrics associated with dividend growth—the existence of a regular cash dividend, high return on equity and return on assets and high growth expectations.

The intention of including dividends as an element of quality was to combine a profitability and growth screen with an element of valuation discipline—<u>Dividend Stream®</u> weighting—that would better balance the risk of overpaying for high-growth/quality companies.

A rolling three-year tracking error of the <u>WisdomTree International Quality Dividend Growth Index</u> versus the broad market <u>MSCI EAFE Index</u> and its value and growth counterparts shows that the Index's performance does track most closely to the <u>MSCI EAFE Growth Index</u>.

WisdomTree International Quality Dividend Growth Index Rolling Three-Year Tracking Error





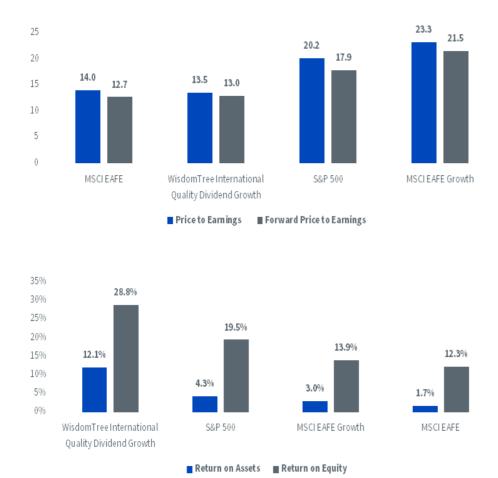
Sources: WisdomTree, MSCI, 11/30/16-7/31/22. Inception date of the WisdomTree International Quality Dividend Growth Index is 11/29/13. Past performance is not indicative of future returns. You cannot invest directly in an index.

However, the dividend-weighting process results in a quality index that has valuations more in line with the broad MSCI EAFE Index than with the MSCI EAFE Growth Index, and with premium return on equity and return on assets.

The return on equity for WisdomTree's quality index is more than twice that of the MSCI EAFE Growth Index, and even a material improvement over the <u>S&P 500</u> despite lower <u>P/E</u> multiples.

#### **Index Characteristics**





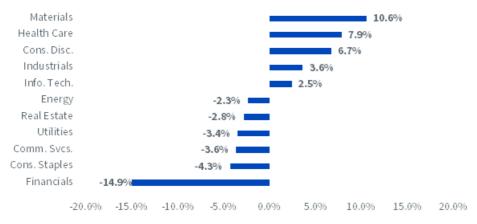
Sources: WisdomTree, MSCI, FactSet, as of 7/29/22. You cannot invest directly in an index.

# **Sector and Country Allocations**

Unlike indexes that constrain sectors and countries to be close (or neutral) to a benchmark, WisdomTree's international quality index has sector and country caps of 20%. This allows for material deviation compared to the broad developed international universe with guardrails to prevent any country or sector from dominating the portfolio.

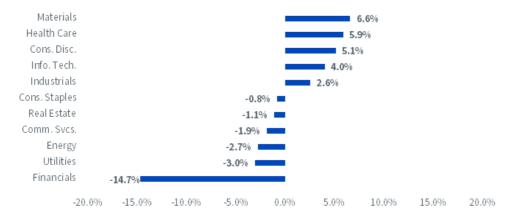
Historically, the Index has been over-weight Materials, Health Care and Consumer Discretionary, and heavily under-weight Financials.

#### Sector Differential vs. MSCI EAFE Index as of 7/31/22



Average Sector Differential vs. MSCI EAFE Index



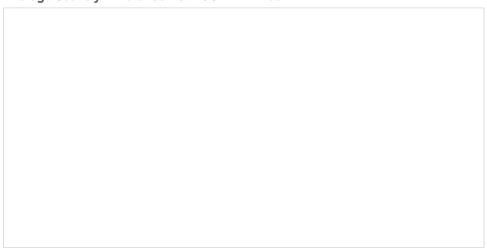


Sources: WisdomTree, FactSet, 11/30/13-7/31/22. You cannot invest directly in an index.

From a country perspective, the Index has been persistently under-weight Japan (-8% on average) and over-weight Denmark and the United Kingdom.

# Country Differential vs. MSCI EAFE Index as of 7/31/22

# Average Country Differential vs. MSCI EAFE Index



The MSCI EAFE Index is skewed toward value sectors like Financials and Industrials, in some ways the opposite of the growth-heavy S&P 500, which is dominated by mega-cap tech names.

While Financials has the second-highest dividend yield, the sector has below-average  $\underline{ROE}$  and  $\underline{ROA}$ , which causes the persistent under-weight in the WisdomTree quality index.

Materials and Health Care have the highest ROE and ROA, driving the over-weights to those two sectors.

# **MSCI EAFE Sector Characteristics**



dividend y The high	yield and weak profitabi	ity has caused the Inc	lex to be under-wei	ght the largest co	ars. Its combination of a low ountry in MSCI EAFE. gdom help explain the over-
	ountry Characteristics				

# **Currency Risk**

In addition to the value versus growth theme, another major market theme of 2022 has been the strength of the U.S. dollar.

In local currency terms, without the impact of currency movements, the MSCI EAFE Index is down just 5.15%, more than 300 <u>basis points</u> better than the S&P 500 Index return of -8.8%.

With the dollar strengthening more than 10% against the euro and the yen, the unhedged MSCI EAFE Index is down more than 14%.

Year-to-Date Developed Market Currency Change vs. USD

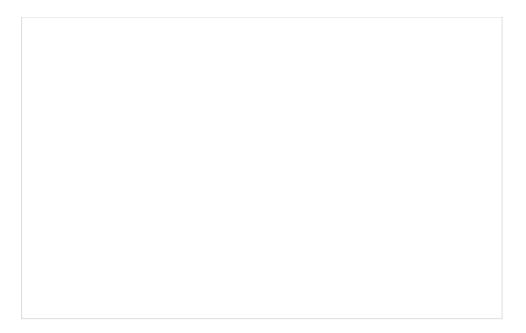


erseas. e <u>WisdomTree Interna</u>		uality Dividend G	<u> </u>	s the same equ	iity basket as t	the Wisdom
erseas. e <mark>WisdomTree Interna</mark> ernational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	the Wisdom
erseas. e <mark>WisdomTree Interna</mark> ernational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	the Wisdom
erseas. e <mark>WisdomTree Interna</mark> ernational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
rseas. <del>WisdomTree Interna</del> rnational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	the Wisdom
rseas. WisdomTree Interna rnational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	the Wisdom
rseas. <u>WisdomTree Interna</u> rnational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
rseas. <u>WisdomTree Interna</u> rnational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
rseas. WisdomTree Interna rnational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
rseas. • <mark>WisdomTree Interna</mark> •rnational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
erseas. e <mark>WisdomTree Interna</mark> ernational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
erseas. e <mark>WisdomTree Interna</mark> ernational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
erseas. e <mark>WisdomTree Interna</mark> ernational Quality Div	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom
our view, <u>currency rist</u> erseas. e <u>WisdomTree Internaternaternational Quality Div</u> ar-to-Date Index Ret	ational Hedged Q vidend Growth Ind	uality Dividend G	<u> </u>	s the same equ	iity basket as t	he Wisdom

Over the long run, mitigating the incremental risk of the currency exposure—along with a period of general dollar strength—has contributed to the higher <u>risk-adjusted returns</u> for the currency-hedged index compared to the unhedged MSCI EAFE indexes.

**Index Sharpe Ratio Since 11/29/13** 





For standardized performance and the most recent month-end performance click <u>here</u> NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

### **Related Funds**

- + WisdomTree International Hedged Quality Dividend Growth Fund
- + WisdomTree International Quality Dividend Growth Fund

View the online version of this article <u>here</u>.



# **IMPORTANT INFORMATION**

U.S. investors only: Click <u>here</u> to obtain a WisdomTree ETF prospectus which contains investment objectives, risks, charges, expenses, and other information; read and consider carefully before investing.

There are risks involved with investing, including possible loss of principal. Foreign investing involves currency, political and economic risk. Funds focusing on a single country, sector and/or funds that emphasize investments in smaller companies may experience greater price volatility. Investments in emerging markets, currency, fixed income and alternative investments include additional risks. Please see prospectus for discussion of risks.

Past performance is not indicative of future results. This material contains the opinions of the author, which are subject to change, and should not to be considered or interpreted as a recommendation to participate in any particular trading strategy, or deemed to be an offer or sale of any investment product and it should not be relied on as such. There is no guarantee that any strategies discussed will work under all market conditions. This material represents an assessment of the market environment at a specific time and is not intended to be a forecast of future events or a guarantee of future results. This material should not be relied upon as research or investment advice regarding any security in particular. The user of this information assumes the entire risk of any use made of the information provided herein. Neither WisdomTree nor its affiliates, nor Foreside Fund Services, LLC, or its affiliates provide tax or legal advice. Investors seeking tax or legal advice should consult their tax or legal advisor. Unless expressly stated otherwise the opinions, interpretations or findings expressed herein do not necessarily represent the views of WisdomTree or any of its affiliates.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or component of any financial instruments or products or indexes. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Historical data and analysis should not be taken as an indication or guarantee of any future performance analysis, forecast or prediction. The MSCI information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each entity involved in compiling, computing or creating any MSCI information (collectively, the "MSCI Parties") expressly disclaims all warranties. With respect to this information, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including loss profits) or any other damages ( www.msci.com)

Jonathan Steinberg, Jeremy Schwartz, Rick Harper, Christopher Gannatti, Bradley Krom, Tripp Zimmerman, Michael Barrer, Anita Rausch, Kevin Flanagan, Brendan Loftus, Joseph Tenaglia, Jeff Weniger, Matt Wagner, Alejandro Saltiel, Ryan Krystopowicz, Jianing Wu, and Brian Manby are registered representatives of Foreside Fund Services, LLC.

WisdomTree Funds are distributed by Foreside Fund Services, LLC, in the U.S. only.

You cannot invest directly in an index.



#### **DEFINITIONS**

<u>Value</u>: Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over tim.

**Growth**: Characterized by higher price levels relative to fundamentals, such as dividends or earnings. Price levels are higher because investors are willing to pay more due to their expectations of future improvements in these fundamentals.

**Large-Capitalization (Large-Cap)**: A term used by the investment community to refer to companies with a market capitalization value of more than \$10 billion. Large cap is an abbreviation of the term "large market capitalization". Market capitalization is calculated by multiplying the number of a company's shares outstanding by its stock price per share.

**Mid-Cap**: Characterized by exposure to the next 20% of market capitalization (after the top 70% have been removed) within the Value, Blend or Growth style zones with the majority of the fund's weight.

**Small caps**: new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

**Quality**: Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over tim.

**Dividend Stream**: Refers to the regular dividends per share multiplied by the number of shares outstanding.

**MSCI EAFE Index**: is a market cap-weighted index composed of companies representative of the developed market structure of developed countries in Europe, Australasia and Japan.

**MSCI EAFE Growth Index**: Market capitalization-weighted subset of stocks within the MSCI EAFE Index that have higher share prices relative to their earnings or dividends per share.

**S&P 500 Index**: Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

**Price-to-earnings (P/E) ratio**: Share price divided by earnings per share. Lower numbers indicate an ability to access greater amounts of earnings per dollar invested.

**Return on Equity (ROE)**: Measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

**Return on assets (ROA)**: Firm profits (after accounting for all expenses) divided by the firm's total assets. Higher numbers indicate greater profits relative to the level of assets utilized to generate them.

Basis point: 1/100th of 1 percent.

Currency risk: the risk that an investment will decline in value due to a change in foreign exchange rates.

**Risk-adjusted returns**: Returns measured in relation to their own variability. High returns with a high level of risk indicate a lower probability that actual returns were close to average returns. High returns with a low level of risk would be more desirable, as they indicate a higher probability that actual returns were close to average returns.

