

# TAKING THE PULSE OF SMALL-CAP VALUATIONS

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The summer months are upon us, and with the warmer weather comes a fresh reminder that the worst of the COVID-19 pandemic may be finally behind us.

Here in New York, the joy of a real summer is palpable as the U.S. economy recovers from last year's [recession](#).

Financial markets are also brimming with optimism, so now seems like a good time to take the pulse of U.S. [small-cap valuations](#) and prepare for the next phases of the economic cycle.

## That Was Then, This Is Now

This year's hot trade has been the "reopening" trade, as investors have grown [bullish](#) on the economic revival and gotten a piece of it any way they could, from [cyclical](#) sectors, to [value](#), to small caps.

But as the run-up in equities persists into June, it's prudent to examine how overvalued or undervalued markets are in a historical context.

As of May, the [Russell 2000 Index](#) is trading higher than 30 times [estimated earnings](#); that's more than 25% higher than its monthly historical average dating back to early 2007. To provide a sense of how high that *really* is, its [forward price-to-earnings \(P/E\) ratio](#) is ranked in the 92nd percentile over that timeframe (where a higher percentile rank indicates a higher forward P/E value, with the 100th percentile as the highest on record).

The [S&P SmallCap 600 Index](#) is a bit more subdued, trading at a negligible 4% forward P/E [premium](#) compared to its historical average. But this modest premium remains in the 70th percentile over the same period, indicating it's not exactly a bargain by historical standards, either.

## Valuation Comparison

Valuation Comparison			
	WisdomTree U.S. SmallCap Fund	Russell 2000 Index	S&P Small Cap 600 Index
Current Fwd. P/E	13.2x	31.3x	20.2x
Historical Average	14.9x	24.9x	19.4x
Premium / Discount to Hist. Avg.	-11.3%	25.6%	3.9%
Percentile	26.0%	92.3%	70.4%

Sources: WisdomTree, FactSet, as of 5/31/21. Past performance is not indicative of future results. Subject to change.  
You cannot invest directly in an index.

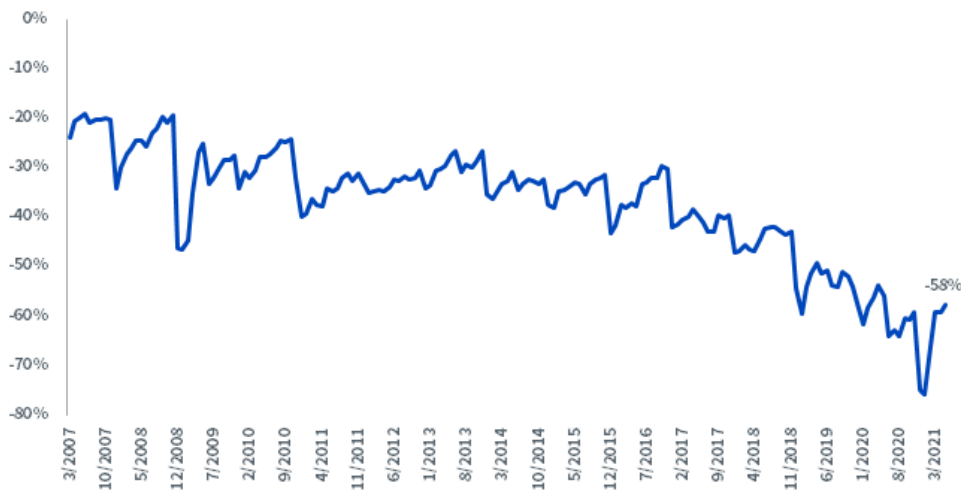
The odd man out in the universe of supercharged small-cap valuations is the [WisdomTree U.S. SmallCap Fund \(EES\)](#).

It's currently trading at an 11% [discount](#) to its historical average on a forward P/E basis since inception in February 2007. It also remains attractively priced by historical standards, ranking in the 26th percentile by the same measure.

Similarly, EES is also trading at a historically deep discount to the Russell 2000. Its forward P/E is 58% less than that of the broader small-cap Index as of May.

Likewise, this discount is nearly as steep as it has ever been. Since inception, EES has always traded at a forward P/E discount by nature of its [earnings-weighted](#) strategy, but the current margin ranks in the top [decile](#) of discounts throughout its history.

## EES Forward P/E Discount to Russell 2000



Sources: WisdomTree, FactSet, as of 5/31/21. Past performance is not indicative of future results. Subject to change. You cannot invest directly in an index.

We think this signals an important value opportunity for two reasons.

If markets continue to move higher as the economy recovery continues its improvement, then it seems intuitive that a small-cap fund predicated on positive earnings could potentially benefit from an earnings revival. We think this signals an important value opportunity for two reasons.

Likewise, small caps tend to operate in cyclical economic sectors versus larger market benchmarks such as the [S&P 500 Index](#). Cyclical have already started to enjoy the benefits of the reopening trade this year, and if they have more room to rally, then there's reason to believe they may outperform.

On the other hand, if markets turn sour, there's a possibility that the highly valued, overbought companies within the Index could be the first to suffer. Fortunately, since EES has been able to resist the valuations run-up thus far, it may potentially be more insulated from a reversal.

### No Need to Sacrifice [Quality](#)

Let's expand on that last scenario. After all, it's fair to assume that many investors may still be traumatized by last year's [volatility](#).

Given their interlinkages within the domestic economy and importance as part of the global supply chain, small caps tend to disproportionately suffer during any sign of economic weakness. The U.S. has obviously been in pandemic recovery mode since the end of Q2 last year, which leaves us wondering when the next economic slowdown will materialize.

Whenever that may be, there's no reason why a stereotypical, risky small-cap allocation needs to suffer as much as the broader asset class.

To help mitigate against major volatility, we introduced a new [composite risk scoring](#) mechanism in the creation of the [WisdomTree U.S. SmallCap Index](#), which EES seeks to track. We introduced [four quality factor measurements](#) and a [momentum](#) factor component to help defend against the junkiest and most volatile companies.

The quality pickup in the portfolio is appealing, which signals to us that EES can potentially protect on the downside during a reversal if the underlying companies are fundamentally healthier.

Quality Comparison			
Fund/Index	Return-on-Equity (ROE)	Return-on-Assets (ROA)	Leverage
EES	13.04%	2.41%	5.42x
Russell 2000 Index	4.26%	0.78%	5.43x
S&P SmallCap 600 Index	6.74%	1.54%	4.37x

Sources: WisdomTree, FactSet, as of 5/31/21. Past performance is not indicative of future results. Subject to change. You cannot invest directly in an index.

For definitions of terms in the chart, please visit our [glossary](#).

### **A Small-Cap Allocation for Any Market**

Mapping the road ahead for any market environment is already hard enough, but it's even more difficult this time as we finally exit the pandemic.

Whether you're a bull or [bear](#), there are direct implications for small-cap allocations.

No matter your economic forecast for the near future, we think the WisdomTree U.S. SmallCap Fund can be a part of it

#### **Important Risks Related to this Article**

There are risks associated with investing, including possible loss of principal. Funds focusing their investments on certain sectors and/or smaller companies increase their vulnerability to any single economic or regulatory development. This may result in greater share price volatility. Please read the Fund's prospectus for specific details regarding the Fund's risk profile.

The securities of small-capitalization companies generally trade in lower volumes and are subject to greater and more unpredictable price changes than larger capitalization stocks or the stock market as a whole. Small-capitalization companies may be particularly sensitive to adverse economic developments as well as changes in interest rates, government regulation, borrowing costs and earnings.

For standardized performance and the most recent month-end performance click [here](#) NOTE, this material is intended for electronic use only. Individuals who intend to print and physically deliver to an investor must print the monthly performance report to accompany this blog.

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You cannot invest directly in an index.

## DEFINITIONS

**Recession** : two consecutive quarters of negative GDP growth, characterized generally by a slowing economy and higher unemployment.

**Small caps** : new or relatively young companies that typically have a market capitalization between \$200 million to \$2 billion.

**Valuation** : Refers to metrics that relate financial statistics for equities to their price levels to determine if certain attributes, such as earnings or dividends, are cheap or expensive.

**Bullish** : a position that benefits when asset prices rise.

**Cyclical sectors** : Consumer Discretionary, Energy, Industrials, Materials, Financials and Information Technology sectors.

**Value** : Characterized by lower price levels relative to fundamentals, such as earnings or dividends. Prices are lower because investors are less certain of the performance of these fundamentals in the future. This term is also related to the Value Factor, which associates these stock characteristics with excess returns vs the market over time.

**Russell 2000 Index** : Measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 is a subset of the Russell 3000 Index representing approximately 10% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership.

**Estimated earnings** : Share price divided by estimated 12-month earnings per share. Lower numbers indicate an ability to access greater amounts of estimated 12-month earnings per dollar invested.

**Forward P/E ratio** : Share price divided by compilation of analyst estimates for earnings-per-share over the coming 12-month period. These are estimates that may be subject to revision or prove to be incorrect over time.

**Equity premium** : the excess return that investors may receive over the risk free rate as compensation for taking on the relatively higher risk associated with equity.

**Discount** : When the price of an ETF is lower than its NAV.

**Earnings-weighted** : Earnings for all constituents in an index are added together, and individual constituents are subsequently weighted by their proportional contribution to that total.

**Decile** : each of ten equal groups into which a data set can be divide.

**S&P 500 Index** : Market capitalization-weighted benchmark of 500 stocks selected by the Standard and Poor's Index Committee designed to represent the performance of the leading industries in the United States economy.

**Quality** : Characterized by higher efficiency and profitability. Typical measures include earnings, return on equity, return on assets, operating profitability as well as others. This term is also related to the Quality Factor, which associates these stock characteristics with excess returns vs the market over time.

**Volatility** : A measure of the dispersion of actual returns around a particular average level.&nbsp;.

**Momentum** : Characterized by assets with recent price increase trends over time. This term is also associated with the Momentum Factor which associates these stock characteristics with excess return vs the market over time.

**Bear market** : A sustained downturn in market prices, increasing the chances of negative portfolio returns.